



Financial Statements

For the three months ended 30th June 2018



The first company in the banking and non-banking sector of Sri Lanka to be certified with ISO 9001:2015 Quality Management system and ISO 22301:2012 for Business Continuity Management Systems

Alliance Finance Company PLC

STATEMENT OF PROFIT OR LOSS

	Company			Group		
	30.06.2018	30.06.2017	Variance	30.06.2018	30.06.2017	Variance
	(unaudited)	(unaudited)		(unaudited)	(unaudited)	
	Rs.	Rs.	%	Rs.	Rs.	%
Gross Income	1,774,555,886	1,561,755,960	14	1,791,832,351	1,571,820,527	14
Interest income	1,714,048,437	1,458,516,093	18	1,714,815,089	1,459,057,950	18
Interest expenses	(823,965,152)	(732,965,077)	12	(823,965,152)	(732,997,612)	12
Net Interest Income	890,083,285	725,551,016	23	890,849,937	726,060,338	23
Fee and commission income	41,709,005	45,718,579	(9)	58,218,818	53,479,180	9
Fee and commission expenses	(35,509,849)	(15,629,856)	127	(35,509,849)	(15,632,996)	127
Net Fee and Commission Income	6,199,156	30,088,723	(79)	22,708,969	37,846,184	(40)
Net gain/(loss) from trading	(13,028,013)	19,228,874	(168)	(13,028,013)	20,990,983	(162)
Other operating income (net)	31,826,457	38,292,414	(17)	31,826,457	38,292,414	(17)
Total Operating Income	915,080,885	813,161,027	13	932,357,350	823,189,919	13
Impairment (charges) / reversal for loans and other losses	(265,135,724)	(134,568,264)	97	(265,135,724)	(134,568,264)	97
Net Operating Income	649,945,161	678,592,763	(4)	667,221,626	688,621,655	(3)
Operating Expenses						
Personnel expenses	(140,080,448)	(214,630,334)	(35)	(142,572,435)	(217,178,368)	(34)
Other operating expenses	(257,382,220)	(226,477,031)	14	(259,215,153)	(228,268,032)	14
Depreciation of property & equipment	(32,912,843)	(28,914,737)	14	(32,944,276)	(29,001,324)	14
Total operating expenses	(430,375,511)	(470,022,101)	(8)	(434,731,864)	(474,447,723)	(8)
Operating Profit before Value Added Tax on Financial Services	219,569,650	208,570,662	5	232,489,762	214,173,932	9
Value added tax on financial services	(46,502,335)	(51,033,916)	(9)	(46,502,335)	(51,033,916)	(9)
Operating Profit after Value Added Tax on Financial Services	173,067,315	157,536,746	10	185,987,427	163,140,016	14
Share of profit from associates	(3,832,556)	(1,340,265)	186	(3,832,556)	(1,340,265)	186
Profit before Taxation from Operations	169,234,759	156,196,481	8	182,154,871	161,799,751	13
Provision for income taxation	(40,000,000)	(42,000,000)	(5)	(43,804,054)	(43,639,591)	0
Profit for the Period	129,234,759	114,196,481	13	138,350,817	118,160,160	17
Profit attributable to :						
Equity holders of the Company	129,234,759	114,196,481		135,063,567	116,730,857	
Non controlling interest	-	-		3,287,250	1,429,303	
Profit for the Period	129,234,759	114,196,481		138,350,817	118,160,160	
Basic/ Diluted earnings per share	15.34	13.56		16.03	13.86	
Dividend Per Share (Rs./Cts.)	-	-		-	-	

Alliance Finance Company PLC

STATEMENT OF COMPREHENSIVE INCOME

Three months ended 30th June	Company		Group	
	2018 (unaudited) Rs.	2017 (unaudited) Rs.	2018 (unaudited) Rs.	2017 (unaudited) Rs.
Profit for the period	<u>129,234,759</u>	<u>114,196,481</u>	<u>138,350,817</u>	<u>118,160,160</u>
Other Comprehensive Income				
Other Comprehensive Income to be Reclassify to Profit or Loss				
<u>Net gains and losses on available-for-sale financial assets:</u>				
Sri Lanka government securities	<u>4,987,302</u>	<u>11,243,025</u>	<u>4,987,302</u>	<u>11,243,025</u>
Net other comprehensive income to reclassified to profit or loss	<u>4,987,302</u>	<u>11,243,025</u>	<u>4,987,302</u>	<u>11,243,025</u>
Other Comprehensive Income not to be Reclassified to Profit or Loss				
Actuarial gains /(losses) on defined benefit plans	-	-	-	-
Deferred tax effect on above	-	-	-	-
	-	-	-	-
Net Other Comprehensive Income not be Classified to Profit or Loss	-	-	-	-
Total Comprehensive Income for the period	<u>134,222,061</u>	<u>125,439,506</u>	<u>143,338,119</u>	<u>129,403,185</u>
Attributable to:				
Equity holders of the company	-	-	140,050,869	127,932,107
Non controlling interest	-	-	3,287,250	1,471,077
Total Comprehensive Income for the period	<u>134,222,061</u>	<u>125,439,506</u>	<u>143,338,119</u>	<u>129,403,184</u>

Alliance Finance Company PLC

STATEMENT OF FINANCIAL POSITION

As at	Company		Group	
	30.06.2018	31.03.2018	30.06.2018	31.03.2018
	(Unaudited)	(Audited)	(Unaudited)	(Audited)
	Rs.	Rs.	Rs.	Rs.
Assets				
Cash and cash equivalents	221,011,402	510,364,191	258,475,554	551,552,815
Repurchase agreements	63,186,460	638,820,384	63,186,460	638,820,384
Placements with banks & financial institutions	487,277,090	476,510,425	487,277,090	476,510,425
Financial investments - held for trading	1,440,573,174	751,264,686	1,440,573,174	751,264,686
Loans and advances	7,529,810,695	7,877,246,355	7,530,051,415	7,877,373,054
Lease rentals receivable & stock out on hire	17,388,591,347	17,553,965,443	17,388,591,348	17,553,965,443
Hire purchase rentals receivable & stock out on hire	50,074,413	62,388,835	50,074,414	62,388,835
Financial investments - available for sale	313,278,153	381,521,952	338,423,183	400,570,342
Other trading stocks	217,563,552	140,786,132	217,563,552	140,786,132
Other financial assets	304,529,441	323,549,421	385,032,581	349,638,381
Other non financial assets	161,813,313	115,538,483	161,813,313	115,985,991
Investments in associates	53,530,348	57,362,904	53,530,348	57,362,904
Investments in subsidiaries	16,924,038	16,924,038	-	-
Property, plant & equipment	2,155,236,177	2,167,727,899	2,155,498,543	2,168,021,698
Intangible assets	58,816,666	56,746,867	58,816,666	56,746,867
Deferred tax assets	647,838,785	647,838,785	648,285,323	648,285,324
Total Assets	31,110,055,054	31,778,556,800	31,237,192,964	31,849,273,281
Liabilities				
Due to banks	10,520,793,749	11,042,104,540	10,535,122,115	11,053,987,058
Due to customers	12,963,264,961	13,256,951,431	12,963,264,961	13,256,951,431
Debt instruments issued and other borrowed funds	1,693,344,698	1,645,799,918	1,693,344,695	1,645,799,918
Other financial liabilities	364,648,757	456,262,778	424,503,098	473,689,206
Other non financial liabilities	38,688,733	36,923,025	38,688,733	36,923,025
Derivative financial liabilities	82,240,468	39,238,389	82,240,468	39,238,389
Income tax liability	38,356,816	25,004,302	42,160,870	26,636,671
Retirement benefit liability	62,818,722	64,596,330	64,673,429	66,191,109
Deferred tax liabilities	981,828,524	981,828,524	981,871,560	981,871,560
Total liabilities	26,745,985,428	27,548,709,237	26,825,869,929	27,581,288,367
Shareholders' Funds				
Stated capital	613,980,000	613,980,000	613,980,000	613,980,000
Retained earnings	1,629,211,455	1,499,976,696	1,653,318,318	1,518,254,751
Reserves	2,120,878,171	2,115,890,867	2,120,878,171	2,115,890,867
Total Equity Attributable to Equity Holders of the Company	4,364,069,626	4,229,847,563	4,388,176,489	4,248,125,618
Non controlling interest	-	-	23,146,546	19,859,296
Total Equity	4,364,069,626	4,229,847,563	4,411,323,035	4,267,984,914
Total Liabilities and Shareholders' Funds	31,110,055,054	31,778,556,800	31,237,192,964	31,849,273,281

Net Assets Value Per Share (Rs.) 129.51 125.53 130.23 126.07

Certification

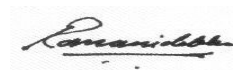
We certify that the above Interim Financial Statements are in compliance with the requirements of the Companies Act No. 7 of 2007.



Chamindra de Silva
Chief Financial Officer



Kusal Jayawardana
Director Finance & Operations



R.K.E.P. de Silva
Deputy Chairman & Managing Director

13th August 2018
Colombo

Alliance Finance Company PLC

STATEMENT OF CHANGES IN EQUITY

For the three months ended 30th June 2018

Company	Stated Capital Rs.	Statutory Reserve Rs.	Capital Reserve Rs.	General Reserve Rs.	Available for Sale Reserve Rs.	Non Controlling Interest Rs.	Retained Earnings Rs.	Total Rs.
Balances as at 01st April 2017	613,980,000	631,208,800	1,277,405,588	388,258,055	6,863,586	-	1,147,080,445	4,064,796,475
Profit for the period	-	-	-	-	-	-	114,196,481	114,196,481
Other comprehensive income, net of tax	-	-	-	-	11,243,025	-	-	11,243,025
Dividend paid	-	-	-	-	-	-	-	-
Balances as at 30th June 2017	<u>613,980,000</u>	<u>631,208,800</u>	<u>1,277,405,588</u>	<u>388,258,055</u>	<u>18,106,611</u>	<u>-</u>	<u>1,261,276,927</u>	<u>4,190,235,981</u>
Balances as at 01st April 2018	613,980,000	773,074,800	949,199,546	388,258,055	5,358,466	-	1,499,976,696	4,229,847,563
Profit for the period	-	-	-	-	-	-	129,234,759	129,234,759
Other comprehensive income, net of tax	-	-	-	-	4,987,302	-	-	4,987,302
Dividend paid	-	-	-	-	-	-	-	-
Balances as at 30th June 2018	<u>613,980,000</u>	<u>773,074,800</u>	<u>949,199,546</u>	<u>388,258,055</u>	<u>10,345,768</u>	<u>-</u>	<u>1,629,211,455</u>	<u>4,364,069,626</u>
Group								
Balances as at 01st April 2017	613,980,000	631,208,800	1,277,405,588	388,258,055	6,863,586	35,292,909	1,192,724,704	4,145,733,642
Profit for the period	-	-	-	-	-	1,429,303	116,730,857	118,160,160
Other comprehensive income, net of tax	-	-	-	-	11,243,025	-	-	11,243,025
Dividend paid	-	-	-	-	-	-	-	-
Balances as at 30th June 2017	<u>613,980,000</u>	<u>631,208,800</u>	<u>1,277,405,588</u>	<u>388,258,055</u>	<u>18,106,611</u>	<u>36,722,212</u>	<u>1,309,455,561</u>	<u>4,275,136,827</u>
Balances as at 01st April 2018	613,980,000	773,074,800	949,199,546	388,258,055	5,358,466	19,859,296	1,518,254,751	4,267,984,914
Profit for the period	-	-	-	-	-	3,287,250	135,063,567	138,350,817
Other comprehensive income, net of tax	-	-	-	-	4,987,302	-	-	4,987,302
Dividend paid	-	-	-	-	-	-	-	-
Balances as at 30th June 2018	<u>613,980,000</u>	<u>773,074,800</u>	<u>949,199,546</u>	<u>388,258,055</u>	<u>10,345,768</u>	<u>23,146,546</u>	<u>1,653,318,318</u>	<u>4,411,323,034</u>

Alliance Finance Company PLC
STATEMENT OF CASH FLOWS
For the three months ended 30th June 2018

	Company		Group	
Cash Flows From / (Used in) Operating Activities	30.06.2018	30.06.2017	30.06.2018	30.06.2017
	Rs.	Rs.	Rs.	Rs.
	Unaudited	Unaudited	Unaudited	Unaudited
Profit before Income Tax Expenses	169,234,759	156,196,481	182,154,871	161,799,751
Adjustments for;				
Depreciation of property, plant & equipment	30,787,169	26,947,752	30,818,602	27,034,339
Amortization of intangible assets	2,125,674	1,966,985	2,125,674	1,966,985
Impairment (reversal)/provision	214,234,017	133,421,774	214,234,017	133,421,774
Bad debt written-off	50,901,707	1,146,490	50,901,707	1,146,490
Interest on fixed deposits, commercial paper & treasury bills	(36,544,592)	(55,451,458)	(37,311,244)	(55,993,315)
Profit/(loss) on sale of securities	1,768,387	(2,384,987)	1,768,387	(2,384,987)
Fair value gain or loss on equity investments (FVTPL)	830,066	1,821,667	830,066	1,821,667
Diminution/(appreciation) in value of investments	13,486,030	(19,505,896)	13,486,030	(19,505,896)
Loss/(Profit) on disposal of property & equipment	(2,953,242)	(11,249)	(2,953,242)	(156,249)
Provision/(reversal) for defined benefit plans	6,000,000	6,000,000	6,259,928	6,236,298
Dividend received	(24,683)	(1,819,037)	(24,683)	(2,715,077)
Share of profit from associates	3,832,556	1,340,265	3,832,556	1,340,265
Operating Profit before Working Capital Changes	453,677,848	249,668,787	466,122,670	254,012,045
(Increase)/decrease in trading stock	(76,777,420)	(33,151,128)	(76,777,420)	(33,151,128)
(Increase)/decrease in loans and advances	223,786,422	(539,760,021)	223,672,401	(539,643,558)
(Increase)/decrease in lease rentals receivable & stock out on hire	25,407,867	(1,037,966,109)	25,407,866	(1,037,966,109)
(Increase)/decrease in hire purchase rentals receivable & Stock out on hire	10,794,165	37,222,673	10,794,164	37,222,673
(Increase)/decrease in fixed deposits & repurchase agreements	564,867,259	109,183,141	564,867,259	109,183,141
(Increase)/decrease in other financial assets	19,019,980	(28,049,872)	(35,394,200)	(18,554,291)
(Increase)/decrease in other non financial assets	(46,274,830)	(547,552)	(45,827,322)	(632,905)
Increase/(decrease) in amounts due to customers	(293,686,470)	587,928,036	(293,686,470)	587,928,036
Increase/(decrease) in derivative financial liabilities	43,002,079	27,399,790	43,002,079	27,399,790
Increase/(decrease) in other financial liabilities	(91,614,021)	(34,497,337)	(49,186,108)	(30,321,223)
Increase/(decrease) in other non financial liabilities	1,765,708	1,921,917	1,765,708	1,921,916
Cash (used in)/ generated from operations	833,968,586	(660,647,674)	834,760,627	(642,601,613)
Retirement benefit liabilities paid	(7,777,608)	(2,097,644)	(7,777,608)	(2,097,644)
Taxes paid	(26,647,486)	(34,585,791)	(28,279,854)	(35,918,146)
Net cash used in operating activities	799,543,491	(697,331,109)	798,703,164	(680,617,403)
Cash Flows from / (Used in) Investing Activities				
Acquisition of property, plant & equipment	(19,835,245)	(6,897,355)	(19,835,245)	(6,752,352)
Acquisition of Intangible Assets	(4,195,473)	(8,027,697)	(4,195,473)	(8,027,697)
Proceeds from sales of property, plant & equipment	4,493,040	80,370	4,493,040	80,370
Net Sales/ (purchases) of financial investments held -for- trading	(705,392,966)	(32,906,397)	(705,392,971)	(32,906,397)
Net Sale/(purchase) of financial investments - available- for- sale	73,231,101	(3,470,750)	67,134,461	(3,470,750)
Dividend received	24,683	1,819,037	24,683	2,715,077
Interest on fixed deposits, commercial paper & treasury bills	36,544,592	75,520,674	37,311,244	76,062,531
Net cash flows from/(used in) investing activities	(615,130,268)	26,117,883	(620,460,261)	27,700,783
Cash Flows from / (Used in) Financing Activities				
Proceeds from debentures and increase in borrowed funds	47,544,780	57,333,065	47,544,777	57,333,065
Net increase /(decrease) in other borrowings	(519,559,914)	638,155,821	(517,114,064)	617,209,788
Net increase /(decrease) in finance lease	(1,750,877)	(1,602,309)	(1,750,877)	(1,602,309)
Dividends paid	-	-	-	-
Net cash flows from/(used in) financing activities	(473,766,011)	693,886,577	(471,320,164)	672,940,544
Net Increase/(Decrease) in Cash and Cash Equivalents	(289,352,789)	22,673,351	(293,077,261)	20,023,923
Cash and cash equivalents at the beginning of the period	510,364,191	250,196,373	551,552,815	294,565,160
Cash and cash equivalents at the end of the period	221,011,402	272,869,722	258,475,554	314,589,082
Movement in Cash and Cash Equivalents	(289,352,789)	22,673,351	(293,077,261)	20,023,923

Note : Reporting cash flows from operating activities

The Company reports cash flows from operating activities by using the indirect method. The indirect method – whereby profit or loss is adjusted for the effects of non-cash items, any deferrals or accruals of past or future operating cash receipts or payments, and items of income or expense associated with investing or financing cash flows – is shown in the above.

SEGMENT REPORT

For the three months ended 30th June 2018

	Leasing	Hire Purchase & Consumer Durables	Loans	Pawning	Hire of vehicles	Investing in Shares	Investing in Government Securities	Collaboration Finance	Others	Total
30th June 2018										
REVENUE										
External Sales	3,214,184,901	22,176,551	465,125,262	90,909,168	8,334,369	6,190,976	35,476,804	1,851,957	34,504,223	3,878,754,211
Total revenue	3,214,184,901	22,176,551	465,125,262	90,909,168	8,334,369	6,190,976	35,476,804	1,851,957	34,504,223	3,878,754,211
RESULTS										
Total income	1,137,822,114	2,779,787	495,383,663	90,909,168	8,334,369	(15,229,734)	35,476,804	1,851,957	34,504,223	1,791,832,351
Segment results	792,746,525	687,308	224,727,149	70,029,704	4,181,687	(28,911,158)	21,163,796	1,851,957	25,329,899	1,111,806,868
Unallocated company expenses										(101,854,289)
Operating profit										1,009,952,579
Interest expense	(491,553,668)	(1,415,541)	(206,207,142)	(34,129,522)	(3,332,527)	(6,027,701)	(45,915,443)	(108,327)	(35,275,281)	(823,965,152)
Share of Profits of Associates before tax										(3,832,556)
Income taxes										(43,804,054)
Net Profit										138,350,817
OTHER INFORMATION										
Segment assets	17,388,591,348	50,074,414	7,294,527,450	1,207,323,535	117,887,325	213,228,465	1,624,247,603	3,832,053	1,247,854,483	29,147,566,677
Investment in associates										53,530,348
Unallocated company assets										2,036,095,939
Total assets										31,237,192,964
Segment liabilities	14,698,393,869	40,085,323	5,839,379,114	966,480,678	94,370,580	170,692,598	1,300,234,675	3,067,616	998,926,312	24,111,630,765
Unallocated company liabilities										2,714,239,164
Total liabilities										26,825,869,929
30th June 2017										
REVENUE										
External Sales	2,593,078,625	55,743,494	454,560,275	38,528,695	12,267,306	4,204,025	34,965,680	31,500	37,086,293	3,230,465,893
Total revenue	2,593,078,625	55,743,494	454,560,275	38,528,695	12,267,306	4,204,025	34,965,680	31,500	37,086,293	3,230,465,893
RESULTS										
Total income	922,502,557	10,868,906	491,859,669	38,528,695	12,267,306	23,709,920	36,727,789	31,500	35,324,184	1,571,820,527
Segment results	686,465,811	10,218,407	258,248,588	15,259,698	7,258,597	43,047,259	24,551,369	31,500	35,324,184	1,080,405,413
Unallocated company expenses										(184,267,786)
Operating profit										896,137,628
Interest expense	(429,951,599)	(3,350,259)	(188,121,938)	(14,952,670)	(4,243,580)	(5,931,125)	(41,156,653)	(121,589)	(45,168,198)	(732,997,612)
Share of Profits of Associates before tax										(1,340,265)
Income taxes										(43,639,591)
Net Profit										118,160,160
OTHER INFORMATION										
Segment assets	16,814,739,784	131,023,438	7,357,157,048	584,775,714	165,959,841	231,957,095	1,609,572,835	4,755,159	1,766,458,125	28,666,399,040
Investment in associates										67,422,177
Unallocated company assets										2,821,193,610
Total assets										31,555,014,827
Segment liabilities	14,676,518,441	110,758,341	6,219,242,295	494,329,784	140,291,210	196,080,819	1,360,623,864	4,019,690	1,493,244,063	24,695,108,506
Unallocated company liabilities										2,584,769,494
Total liabilities										27,279,877,999

Alliance Finance Company PLC

EXPLANATORY NOTES

- 1 The figures given in the statements for the three months ended 30th June 2018 are provisional and subject to audit.
- 2 The accounting policies and methods of computation disclosed in the financial statements for the year ended 31st March 2018 were consistently followed during the said period.
- 3 The financial statements for the three months ended 30th June 2018 have been presented in the same format adopted in the audited accounts as at 31st March 2018, and are in accordance with the Sri Lanka Accounting Standards, LKAS 34, and Interim Financial Reporting and the provisions of the Companies Act No. 7 of 2007 and provide the information as required in terms of Rule 7.4 of the Colombo Stock Exchange.
- 4 All known expenses including management fees and other similar expenses have been provided for in full for the three months ended 30th June 2018.
- 5 During the quarter ended 30th June 2018, the Company raised foreign funds amounting of USD 3.5 Mn from Developing World Markets.
- 6 There has not been a significant change in the nature of the Contingent Liabilities which were disclosed in the three months period ended 30th June 2018.
- 7 Mr. Sunil Karunanayake, chairman deceased unexpectedly on 27th May 2018. The Board of Directors of the Company resolved to appoint Mrs. Ramani Nelun Ponnambalam as the Chairperson w.e.f. 31st July 2018 and Mrs. Priyanthi de Silva as an Independent Non Executive Director w.e.f. 09th August 2018.
- 8 On 10th July 2018, the Company paid a final dividend of Rs. 2.25 per share totaling to Rs. 75.8 million for the financial year 2017/18.
- 9 The Company has prepared the interim financial statements for the quarter ended 30th June 2018 based on LKAS 39. The Company is in the process of implementing SLFRS 9, and our external auditors are being invited to audit the ECL computation.
According to the assessment the total estimated additional impairment provision as at 30th June 2018 on adoption of SLFRS 9 is expected to be increase up to a maximum of 10% compared to the total impairment provision determined as per LKAS 39. Such maximum expected increase in impairment provision will impact the Company net assets by approximately 2% and capital adequacy will be reduced by 20 basis points.
- 10 Except for notes disclosed above there have been no significant events subsequent to the reporting date, which requires adjustments to or disclosures in the interim financial statements.

INFORMATION ON ORDINARY SHARES

Market price per share

	Quarter ended 01st April– 30th June 2018	Quarter ended 01st April– 30th June 2017
Highest Price	72.50	69.00
Lowest Price	65.20	53.00
Last Traded	68.00	67.70

Issued capital

As at 30th June 2018 the Stated Capital was Rs. 613,980,000/- of 33,696,000 Ordinary shares were issued.

Alliance Finance Company PLC

SHAREHOLDERS' INFORMATION

Directors'/ CEO's Holding in Shares as at 30th June 2018

<u>No</u>	<u>Name of Director</u>	<u>No of Shares</u>
1	Mr.S. Karunanayake (deceased 27/5/2018)	1,586
2	Mr.R.K.E.P. de Silva *	8,934,075
3	Mrs.R.N. Ponnambalam	2,666
4	Mr.A.R. Samarasinghe	1,386
5	Mr.J.M. Gunasekera	1,500
6	Dr.L.A.P. Medis	-
7	Mr.W.P.K. Jayawardana **	100
	* Jt Holding with Mr.J.E.P.A. de Silva	2,101,216
	** Purchased October 2017	

* Please refer note No.7 of the Explanatory notes for changes in Directorate after the date of the statement of financial position.

Twenty Largest Ordinary Shareholders as at 30th June 2018

<u>No.</u>	<u>Name of Shareholder</u>	<u>No. of Shares</u>	<u>%</u>
1	Mr.R.K.E.P. de Silva	8,934,075	26.51
2	Motor Service Station (Pvt) Ltd.,	4,542,220	13.48
3	Mrs D.M.E.P. Perera	2,501,443	7.42
4	Mr.R.K.E.P. de Silva & Mr.J.E.P.A. de Silva	2,101,216	6.24
5	Mr.D.F.W.S.K. Perera & Mr.D.F.W. Perera	1,381,536	4.10
6	Orient Hotels Ltd.,	1,358,323	4.03
7	Mrs.S.J. Amarasinghe	908,040	2.69
8	Mrs.S.E. Canekaratne	612,268	1.82
9	Mr.D.L.S.R. Perera	553,556	1.64
10	Mrs.S.R.L. Marcelline	492,480	1.46
11	Mrs.C.R. de Silva	374,400	1.11
12	Mr.Y.H. Abdulhussein	317,950	0.94
13	Elgin Investments Ltd.	311,877	0.93
14	Mr. D.F.W. Perera	310,560	0.92
15	Ms.D.D.P.T. Perera	309,384	0.92
16	Mrs.P. Weththasinghe	299,975	0.89
17	Miss R.H. Abdulhussein	283,000	0.84
18	Mrs.A.S. Wijewardena	259,200	0.77
19	Mrs.L.S. Semage	249,016	0.74
20	Ms.D.C.M.A. Perera	236,632	0.70

Public Shareholding as at 30th June 2018

<u>No of Shares</u>	<u>%</u>
18,099,971	53.72

No of Shareholders

The percentage of ordinary shares held by the public as at 30th June 2018 was 53.72% and the number of shareholders representing the public holding was 1,204.

Float Adjusted Market Capitalization

The Float adjusted market capitalization as at 30th June 2018 - Rs. 2,291,328,000 and the Company falls under Option 5 of Rule 7.13.1 (a), of the Listing Rules of the Colombo Stock Exchange and the Company has complied with the minimum public holding requirement applicable under the said option.

Alliance Finance Company PLC

INFORMATION ON DEBENTURE

Debenture Investor Indicators

30.06.2018

Debt/equity ratio times	2.08
Interest cover times	5.85
Liquid assets ratio (%)	13.92%

Debenture 2013-2018 Market Price (Rs.)	Lowest	Highest	Last Traded
5 Years - 16.5% p.a payable semi annually			Has not been traded
5 Years - 16.5% p.a payable at maturity			Has not been traded

Debenture 2014-2019 Market Price (Rs.)	Lowest	Highest	Last Traded
4 Years - 9% p.a payable annually			Has not been traded
5 Years - 9.35% p.a payable annually			Has not been traded

Interest yield as at last trade done during the quarter (%)

5 Years - 16.5% p.a payable semi annually	Not Traded
5 Years - 16.5% p.a payable at maturity	Not Traded
4 Years - 9% p.a payable annually	Not Traded
5 Years - 9.35% p.a payable annually	Not Traded

Yield to maturity of last trade done during the quarter (%)

5 Years - 16.5% p.a payable semi annually	Not Traded
5 Years - 16.5% p.a payable at maturity	Not Traded
4 Years - 9% p.a payable annually	Not Traded
5 Years - 9.35% p.a payable annually	Not Traded

Yield of comparable government securities (%)

30.06.2018

03 years treasury bonds	9.95%
04 years treasury bonds	10.35%
05 years treasury bonds	10.43%

Alliance Finance Company PLC

CORPORATE INFORMATION

Name of the Company

Alliance Finance Company PLC.

Statutory Status

Quoted Public Limited Liability Company, Incorporated on 18th July 1956. Approved and registered under the Finance Business Act No.42 of 2011 and Finance Leasing Act No.56 of 2000. An approved Credit Agency under the Mortgage Act No.06 of 1949 and the Trust receipt Ordinance No.12 of 1947.

Company Registration

Registered under the Companies Act No.07 of 2007.
Company Registration number PQ 93

Registered Office

Alliance House, No.84, Ward Place, Colombo 07.
Tel : 011 2673673 Fax: 011 2697205
e mail : info@alliancefinance.lk

Board of Directors

R.N Ponnambalam - *Chairperson (Appointed 31st July 2018)*
Romani de Silva - F.I.C.M.(SL) - *Deputy Chairman & Managing Director*
Lt. Col (Retd) A.R. Samarasinghe, MSc, CS (Security), BIT.
J.M. Gunasekara, B.Sc. (Agri), MBA, *Executive Director Sustainability*
L.A.P. Medis, PhD, MBA, B. Com (Sp), MCIM, CMA - *Consultant Director Marketing*
W.P. Kusal Jayawardana - CFA, MBA, ACMA, CGMA, ACCA - *Director Finance & Operations*
Priyanthi de Silva - CIMA, FCPA (*Appointed 9th August 2018*)

Secretaries

Alliance Management Services (Pvt) Ltd.
No. 84, Ward Place
Colombo 07.

Audit Committee

Lt.Col (Retd.) A.R. Samarasinghe

Remuneration Committee

Mrs. R.N. Ponnamlalam - *Chairperson*
Lt.Col (Retd.) A.R. Samarasinghe

Auditors

M/s Baker Tilly Edirisinghe & Co.
Chartered Accountants,
No.45, 2nd Floor, Bray Brooke Street,
Colombo 02.

Legal Consultants

Gunawardene Ranasinghe Associates
Sudath Perera Associates

Advisory Council

K.S.K. de Silva
B. Ponnambalam
Abbas Akbarally - Chairman, Akbar Brother Group of Companies
K. Kanag Isvaran LLB (London) of Lincoln's Inn Barrister (President's Counsel)
S.P. Morawake - Former Registrar of Companies

Bankers

Sampath Bank PLC
Seylan Bank PLC
Public Bank Berhad
People's Bank
Hatton National Bank PLC
Commercial Bank of Ceylon PLC
Bank of Ceylon
Nations Trust Bank PLC
Union Bank of Colombo PLC
DFCC Bank PLC
NDB Bank PLC
Lankaputhra Development Bank Limited
Deutsche Bank