INTERIMINATION STATEMENTS

PEOPLE'S MERCHANT FINANCE PLC



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STATEMENT OF FINANCIAL POSITION

		Company			Group	
As at	31.12.18 Unaudited* Rs. '000	31.03.18 Audited Rs. '000	Change %	31.12.18 Unaudited* Rs. '000	31.03.18 Audited Rs. '000	Change %
Assets						
Cash and cash equivalents	244,206	289,945	(15.8)	244,475	290,214	(15.8)
Investment in fixed deposits	40,355	46,048	(12.4)	40,355	46,048	(12.4)
Financial investments - held for trading	2,469	2,580	(4.3)	2,469	2,580	(4.3)
Loans and advances to customers	2,985,074	2,488,467	20.0	2,985,074	2,488,467	20.0
Financial investments – available for sale	23	23	-	23	23	-
Property, plant and equipment	12,223	11,303	8.1	12,223	11,303	8.1
Intangible assets	5,532	6,371	(13.2)	5,532	6,371	(13.2)
Other assets	84,585	83,202	1.7	84,585	83,202	1.7
Total Assets	3,374,467	2,927,939	15.3	3,374,736	2,928,208	15.2
Liabilities						
Due to banks	806,429	96,556	735.2	806,429	96,556	735.2
Due to customers	2,277,797	2,455,586	(7.2)		2,455,586	(7.2)
Debt securities issued	10,000	14,800	(32.4)	10,000	14,800	(32.4)
Other liabilities	87,492	145,306	(39.8)	88,708	146,522	(39.5)
Total Liabilities	3,181,718	2,712,248	17.3	3,182,934	2,713,464	17.3
Equity						
Stated capital	1,078,227	1,078,227	_	1,078,227	1,078,227	_
Statutory reserve fund	7,259	7,259	-	7,259	7,259	-
Retained earnings	(892,737)	(869,795)	2.6	(893,684)	(870,742)	2.6
Total Equity	192,749	215,691	(10.6)	191,802	214,744	(10.7)
Total Liabilities & Equity	3,374,467	2,927,939	15.3	3,374,736	2,928,208	15.2
Net assets value per ordinary share (Rs.)	2.86	3.20	(10.6)	2.84	3.18	(10.7)

CERTIFICATION

We certify that the above interim financial statements are in compliance with the requirements of the Companies Act No 07 of 2007.

(signed) (signed)

Aloka Hewawasam
Manager - Finance

Nishantha Gunasekera
Chief Executive Officer

The Board of Directors is responsible for the preparation and presentation of these Interim Financial Statements. Approved and signed for and behalf of the Board of Directors.

(signed) (signed)

Hemasiri Fernando M.P. Amirthanayagam

Chairman Director

17th January 2019

Colombo

Figures in brackets indicate deductions.

STATEMENT OF PROFIT OR LOSS - COMPANY

	For	the nine months e	nded	For	the quarter end	led
	31/12/18	31/12/17		31/12/18	31/12/17	
	Unaudited*	Unaudited*	Change %	Unaudited*	Unaudited*	Change %
	Rs. '000	Rs. '000	_	Rs. '000	Rs. '000	_
Interest income	403,461	293,236	37.6	148,539	104,648	41.9
Less: Interest expense	267,749	258,126	3.7	97,487	89,291	9.2
Net interest income	135,712	35,110	286.5	51,052	15,357	232
Fee and commission income	6,823	1,788	281.6	2,594	970	167.5
Other operating income	51,398	16,588	209.8	10,536	3,030	247.7
Total operating income	193,933	53,486	262.6	64,182	19,357	231.6
Less: Net impairment charges /(reversal) on financial assets	21,957	22,833	(3.8)	17,157	19,395	(11.5)
Net operating income	171,976	30,653	461.0	47,025	(38)	(123,848.7)
Less: Staff costs	94,113	69,600	35.2	33,935	23,332	45.4
Depreciation	4,922	3,889	26.6	1,726	1,353	27.6
Other expenses	85,414	77,378	10.4	28,766	27,704	3.8
Operating proft/(loss) before VAT & NBT on financial services	(12,473)	(120,214)	89.6	(17,402)	(52,427)	66.8
Less: VAT & NBT on financial services	10,469	-	-	2,547	=	-
Profit/(Loss) before income tax	(22,942)	(120,214)	80.9	(19,949)	(52,427)	61.9
Less: Income tax expense	-	-	-	-	-	-
Profit/(Loss) for the period	(22,942)	(120,214)	80.9	(19,949)	(52,427)	61.9
Basic loss per ordinary share - (Rs)	(0.34)	(1.78)	80.9	(0.30)	(0.78)	61.9

Figures in brackets indicate deductions.

STATEMENT OF PROFIT OR LOSS - GROUP

	For the nine months ended			For the quarter ended			
	31/12/18	31/12/17		31/12/18	31/12/17		
	Unaudited*	Unaudited*	Change %	Unaudited*	Unaudited*	Change %	
	Rs. '000	Rs. '000		Rs. '000	Rs. '000		
Interest income	403,461	293,236	37.6	148,539	104,648	41.9	
Less: Interest expense	267,749	258,126	3.7	97,487	89,291	9.2	
Net interest income	135,712	35,110	286.5	51,052	15,357	232.4	
Fee and commission income	6,823	1,788	281.6	2,594	970	167.5	
Other operating income	51,398	16,588	209.8	10,536	3,030	247.7	
Total operating income	193,933	53,486	262.6	64,182	19,357	231.6	
Less: Net impairment charges/ (reversal) on	21.057	22.922	(2.9)	17 157	10.205	(11.5)	
financial assets	21,957	22,833	(3.8)	17,157	19,395	(11.5)	
Net operating income	171,976	30,653	461.0	47,025	(38)	(123,848.7)	
Less: Staff costs	94,113	69,600	35.2	33,935	23,332	45.4	
Depreciation	4,922	3,889	26.6	1,726	1,353	27.6	
Other expenses	85,414	76,955	11.0	28,766	27,704	3.8	
Operating profit/(loss) before VAT & NBT	(12,473)	(119,791)	89.6	(17,402)	(52,427)	66.8	
on financial services	(12,473)	(113,731)	67.0	(17,402)	(32,421)	00.0	
Less: VAT & NBT on financial services	10,469	-	-	2,547	-	-	
Profit/(Loss) before income tax	(22,942)	(119,791)	80.8	(19,949)	(52,427)	61.9	
Less: Income tax expense	-	-	-	-		-	
Profit/(Loss) for the period	(22,942)	(119,791)	80.8	(19,949)	(52,427)	61.9	
Basic loss per ordinary share - (Rs)	(0.34)	(1.77)	80.8	(0.30)	(0.78)	61.9	

Figures in brackets indicate deductions.

INTERIM FINANCIAL

<u>STATEMENTS</u> <u>STATEMENT OF OTHER COMPREHENSIVE INCOME - COMPANY</u>

	For the	nine months e	ended	For	the quarter end	ed
	31/12/18	31/12/17		31/12/18	31/12/17	
	Unaudited*	Unaudited*	Change %	Unaudited*	Unaudited*	Change %
	Rs. '000	Rs. '000		Rs. '000	Rs. '000	
Profit / (Loss) for the period	(22,942)	(120,214)	80.9	(19,949)	(52,427)	61.9
Other comprehensive income						
Items that are or may be reclassified to profit or loss						
Net change in fair value of available for sale reserve	-	-	-	-	-	-
Available for sale reserve re-classification to income statement	-	-	-	-	-	-
Related taxes	-	-	-	-	•	-
Items that will never be reclassified to profit or loss						
Actuarial gain on defined benefit plans	-	-	-	-	-	-
Related taxes	-	-	-	-	-	-
Other comprehensive income/(expense) for the period	-	-	-	-	-	-
Total comprehensive loss for the period	(22,942)	(120,214)	80.9	(19,949)	(52,427)	61.9

Figures in brackets indicate deductions. *The above figures are provisional and subject to audit.

INTERIM FINANCIAL

<u>STATEMENTS</u> <u>STATEMENT OF OTHER COMPREHENSIVE INCOME - GROUP</u>

	For the nine months ended			For	the quarter end	ed
	31/12/18	31/12/17	Change	31/12/18	31/12/17	
	Unaudited*	Unaudited*	%	Unaudited*	Unaudited*	Change %
	Rs. '000	Rs. '000	70	Rs. '000	Rs. '000	
Profit / (Loss) for the period	(22,942)	(119,791)	80.8	(19,949)	(52,427)	61.9
Other comprehensive income						
Items that are or may be reclassified to profit or loss						
Net change in fair value of available for sale reserve	-	-	-	-	-	-
Available for sale reserve re-classification to income statement	-	-	-	-	-	-
Related taxes	-	-	-	-	-	-
Items that will never be reclassified to profit or loss						
Actuarial gain on defined benefit plans	-	-	-	-	-	-
Related taxes	-	-	-	-	-	-
Other comprehensive income/(expense) for the period	-	-	-	-	-	-
Total comprehensive loss for the period	(22,942)	(119,791)	80.8	(19,949)	(52,427)	61.9

 $Figures\ in\ brackets\ indicate\ deductions.$

^{*}The above figures are provisional and subject to audit.

STATEMENT OF CHANGES IN EQUITY - COMPANY

	Stated Capital Rs. '000	Statutory Reserve Fund Rs. '000	Revaluation Reserve Rs. '000	Retained Earnings Rs. '000	Total Equity Rs. '000
Balance as at 1st April 2017	1,078,227	7,259	573,598	(1,295,630)	363,454
Profit/(Loss) for the nine months ended 31.12.2017	-	-	-	(120,214)	(120,214)
Transfer Revaluation Reserve on disposal	-	-	(573,598)	573,598	-
Total comprehensive income/(expense) for the nine months ended 31.12.2017	-	-	(573,598)	453,384	(120,214)
Balance as at 31st December 2017	1,078,227	7,259	-	(842,246)	243,240
Balance as at 1st April 2018	1,078,227	7,259	-	(869,795)	215,691
Profit/(Loss) for the nine months ended 31.12.2018 Other comprehensive income/(expense)	-	-	-	(22,942)	(22,942)
Total comprehensive income/(expense) for the nine months ended 31.12.2018	-	-	-	(22,942)	(22,942)
Balance as at 31st December 2018	1,078,227	7,259	-	(892,737)	192,749
Figures in brackets indicate deductions. *The above figures are provisional and subject to audit.					

STATEMENT OF CHANGES IN EQUITY - GROUP

	Stated Capital Rs. '000	Statutory Reserve Fund Rs. '000	Revaluation Reserve Rs. '000	Retained Earnings Rs. '000	Total Equity Rs. '000
Balance as at 1st April 2017	1,078,227	7,259	573,598	(1,297,410)	361,674
Profit/(Loss) for the nine months ended 31.12.2017	-	-	-	(52,427)	(52,427)
Transfer Revaluation Reserve on disposal	-	-	(573,598)	573,598	-
Total comprehensive income/(expense) for the nine months ended 31.12.2017	-	-	(573,598)	521,171	(52,427)
Balance as at 31st December 2017	1,078,227	7,259	-	(776,239)	309,247
Balance as at 1st April 2018	1,078,227	7,259	-	(870,742)	214,744
Profit/(Loss) for the nine months ended 31.12.2018	-	-	-	(22,942)	(22,942)
Other comprehensive income/(expense)	-	-	-	-	-
Total comprehensive income/(expense) for the nine months ended 31.12.2018	-		-	(22,942)	(22,942)
Balance as at 31st December 2018	1,078,227	7,259	-	(893,684)	191,802
Figures in brackets indicate deductions. *The above figures are provisional and subject to audit.					

STATEMENT OF CASH FLOWS

	COMP	PANY	GROUP			
For the nine months ended 31st December	2018 Unaudited* Rs '000	2017 Unaudited Rs '000	2018 Unaudited* Rs '000	2017 Unaudited Rs '000		
Cash flows from operating activities						
Loss before taxation	(22,942)	(120,214)	(22,942)	(119,791)		
Adjustment for:						
Non-cash items included in Loss before tax						
Reversal of interest from investing activities	17,108	(53,860)	17,108	(53,860)		
Reversal of fair value change on shares	111	100	111	100		
Depreciation reversal	2,633	1,982	2,633	1,982		
Amortization reversal	2,289	1,908	2,289	1,908		
Reversal of Impairment on Loans and advances to customers	21,957	18,057	21,957	18,057		
Changes in	,	-,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-		
Loans and advances to customers	(518,564)	(108,716)	(518,564)	(108,716)		
Other assets	(1,383)	(6,472)	(1,114)	(6,472)		
Operating liabilities	(61,568)	755	(61,568)	687		
Due to customers	(177,789)	147,874	(177,789)	147,874		
Gratuity paid	(1,047)	(319)	(1,047)	(319)		
Net cash (used in) operating activities	(739,195)	(118,905)	(738,926)	(118,550)		
rect cash (used in) operating activities	(737,173)	(110,703)	(130,720)	(110,550)		
Cash Flows from Investing Activities						
Interest income on short term investment	(17,108)	53,860	(17,108)	53,860		
Changes in investment in fixed deposits	5,693	(488,181)	5,693	(488,181)		
Purchase of property, plant & equipment	-	(100,101)	-	(100,101)		
Purchase of intangible assets	_	_	_	_		
Net proceeds from property, plant & equipment	(5,002)	1,037,905	(5,002)	1,037,905		
Dividends received from investments	(5,002)	1,037,703	(3,002)	1,037,703		
Acquisition of property, plant & equipment		_	_	_		
Disposals of shares		_	_	-		
Net purchase of intangible assets	-	-	_	-		
Net cash generated from / (used in) investing activities	(16,417)	603,584	(16,417)	603,584		
Net cash generated from / (used in) investing activities	(10,417)	005,364	(10,417)	003,364		
Cash Flows from Financing Activities						
Net borrowings	_	(354,465)	_	(354,465)		
Net cash genarated from / (used in) financing activities	-	(354,465)	-	(354,465)		
Net cash change	(755,612)	130,215	(755,343)	130,569		
Cash and cash equivalents at the beginning of the period	193,389	105,071	193,389	105,071		
Cash and cash equivalents at the end of the period	(562,223)	235,286	(561,954)	235,640		
Cash and cash equivalents at the end of the period						
Cash, Current and Savings Accounts at the end of the period	244,206	263,662	244,475	264,016		
Bank Overdraft at the end of the period	(806,429)	(28,376)	(806,429)	(28,376)		
Dank Overthan at the end of the period		*		235,640		
	(562,223)	235,286	(561,954)	435,040		

Figures in brackets indicate deductions.

ANALYSIS OF FINANCIAL INSTRUMENT BY MEASUREMENT BASIS

As at 21st December 2019		Comp	pany	
As at 31st December 2018	FVTPL	L & R	AFS	Total
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Assets				
Cash and cash equivalents	-	244,206	-	244,206
Investment in fixed deposits	-	40,355	-	40,355
Financial investments - held for trading	2,469	-	-	2,469
Loans and advances to customers	-	2,985,074	-	2,985,074
Financial investments – available for sale	-	-	23	23
Total Financial Assets	2,469	3,269,635	23	3,272,127
			Other	
As at 31st December 2018		FVTPL	Financial	Total
		Rs. '000	Liabilities	Rs. '000
			Rs. '000	
Liabilities				
Due to banks		-	806,429	806,429
Due to customers		-	2,277,797	2,277,797
Debt securities issued		-	10,000	10,000
Total Liabilities		-	3,094,226	3,094,226
	_			
As at 31st March 2018		Comp		
	FVTPL	L & R	AFS	Total
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Assets				
Cash and cash equivalents	-	289,945	-	289,945
Investment in fixed deposits	-	46,048	-	46,048
Financial investments - held for trading	2,580	-	-	2,580
Loans and advances to customers	-	2,488,467	-	2,488,467
Financial investments – available for sale	-	-	23	23
Total Financial Assets	2,580	2,824,460	23	2,827,063
			Other	
As at 31st March 2018		FVTPL	Financial	Total
		Rs. '000	Liabilities	Rs. '000
			Rs. '000	
Liabilities				A - == -
Due to banks		-	96,556	96,556
Due to customers		-	2,455,586	2,455,586
Debt securities issued		-	14,800	14,800
Total Liabilities		-	2,566,942	2,566,942

ANALYSIS OF FINANCIAL INSTRUMENT BY MEASUREMENT BASIS

A4 21-4 D 1 2010		Group				
As at 31st December 2018	FVTPL	L & R	AFS	Total		
	Rs. '000	Rs. '000	Rs. '000	Rs. '000		
Assets						
Cash and cash equivalents	-	244,475	-	244,475		
Investment in fixed deposits	-	40,355	-	40,355		
Financial investments - held for trading	2,469	-	-	2,469		
Loans and advances to customers	-	2,985,074	-	2,985,074		
Financial investments – available for sale	-	-	23	23		
Total Financial Assets	2,469	3,269,904	23	3,272,396		
			Other			
As at 31st December 2018		FVTPL	Financial	Total		
		Rs. '000	Liabilities	Rs. '000		
			Rs. '000			
Liabilities			006.420	007.420		
Due to banks		-	806,429	806,429		
Due to customers		-	2,277,797	2,277,797		
Debt securities issued		-	10,000	10,000		
Total Liabilities		-	3,094,226	3,094,226		
As at 21st Manch 2019			Group			
			F			
As at 31st March 2018	FVTPL	L & R	AFS	Total		
AS at 318t March 2010	FVTPL Rs. '000			Total Rs. '000		
		L & R	AFS			
Assets		L & R Rs. '000	AFS	Rs. '000		
Assets Cash and cash equivalents		L & R Rs. '000	AFS	Rs. '000 290,214		
Assets Cash and cash equivalents Investment in fixed deposits	Rs. '000	L & R Rs. '000	AFS	Rs. '000 290,214 46,048		
Assets Cash and cash equivalents Investment in fixed deposits Financial investments - held for trading		L & R Rs. '000 290,214 46,048	AFS	Rs. '000 290,214 46,048 2,580		
Assets Cash and cash equivalents Investment in fixed deposits Financial investments - held for trading Loans and advances to customers	Rs. '000	L & R Rs. '000	AFS Rs. '000	Rs. '000 290,214 46,048 2,580 2,488,467		
Assets Cash and cash equivalents Investment in fixed deposits Financial investments - held for trading Loans and advances to customers Financial investments – available for sale	- - 2,580 - -	290,214 46,048 - 2,488,467	AFS Rs. '000	Rs. '000 290,214 46,048 2,580 2,488,467 23		
Assets Cash and cash equivalents Investment in fixed deposits Financial investments - held for trading Loans and advances to customers	Rs. '000	L & R Rs. '000 290,214 46,048	AFS Rs. '000	Rs. '000 290,214 46,048 2,580 2,488,467		
Assets Cash and cash equivalents Investment in fixed deposits Financial investments - held for trading Loans and advances to customers Financial investments – available for sale	- - 2,580 - -	290,214 46,048 - 2,488,467	AFS Rs. '000	Rs. '000 290,214 46,048 2,580 2,488,467 23		
Assets Cash and cash equivalents Investment in fixed deposits Financial investments - held for trading Loans and advances to customers Financial investments – available for sale Total Financial Assets	- - 2,580 - -	290,214 46,048 - 2,488,467 - 2,824,729	AFS Rs. '000	Rs. '000 290,214 46,048 2,580 2,488,467 23 2,827,332		
Assets Cash and cash equivalents Investment in fixed deposits Financial investments - held for trading Loans and advances to customers Financial investments – available for sale	- - 2,580 - -	290,214 46,048 - 2,488,467 - 2,824,729	AFS Rs. '000	Rs. '000 290,214 46,048 2,580 2,488,467 23 2,827,332 Total		
Assets Cash and cash equivalents Investment in fixed deposits Financial investments - held for trading Loans and advances to customers Financial investments – available for sale Total Financial Assets	- - 2,580 - -	290,214 46,048 - 2,488,467 - 2,824,729	AFS Rs. '000 23 23 Other Financial Liabilities	Rs. '000 290,214 46,048 2,580 2,488,467 23 2,827,332		
Assets Cash and cash equivalents Investment in fixed deposits Financial investments - held for trading Loans and advances to customers Financial investments – available for sale Total Financial Assets	- - 2,580 - -	290,214 46,048 - 2,488,467 - 2,824,729	AFS Rs. '000	Rs. '000 290,214 46,048 2,580 2,488,467 23 2,827,332 Total		
Assets Cash and cash equivalents Investment in fixed deposits Financial investments - held for trading Loans and advances to customers Financial investments – available for sale Total Financial Assets As at 31st March 2018	- - 2,580 - -	290,214 46,048 - 2,488,467 - 2,824,729	AFS Rs. '000 23 23 Other Financial Liabilities	Rs. '000 290,214 46,048 2,580 2,488,467 23 2,827,332 Total		
Assets Cash and cash equivalents Investment in fixed deposits Financial investments - held for trading Loans and advances to customers Financial investments – available for sale Total Financial Assets As at 31st March 2018 Liabilities	- - 2,580 - -	290,214 46,048 - 2,488,467 - 2,824,729	AFS Rs. '000	Rs. '000 290,214 46,048 2,580 2,488,467 23 2,827,332 Total Rs. '000		
Assets Cash and cash equivalents Investment in fixed deposits Financial investments - held for trading Loans and advances to customers Financial investments – available for sale Total Financial Assets As at 31st March 2018 Liabilities Due to banks	- - 2,580 - -	290,214 46,048 - 2,488,467 - 2,824,729	AFS Rs. '000	Rs. '000 290,214 46,048 2,580 2,488,467 23 2,827,332 Total Rs. '000		

SEGMENTAL ANALYSIS

Rs. '000

For the nine months ended 31st December	Leasing & Hir	e Purchases	Loans and	Pawning	Margin 7	Trading	Oth	er	Total G	roup
Becember	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
Income										
Interest income	252,701	156,232	88,100	47,875	18,643	16,214	44,017	72,914	403,461	293,236
Fee and commission income	6,239	1,788	584	-	-	-	-	-	6,823	1,788
Other operating income	23,076	1,036	27,974	5,611	-	-	348.39	9,941	51,398	16,588
Gross revenue	282,016	159,056	116,659	53,486	18,643	16,214	44,365	82,855	461,682	311,612
Interest expenses	178,942	188,180	71,213	34,559	14,369	29,832	3,225	5,554	267,749	258,126
Total operating income	103,074	(29,124)	45,446	18,927	4,274	(13,618)	41,140	77,301	193,933	53,486
Net impairment charges/(reversal)	2,166	14,078	23,733	2,190	(3,943)	11,115	-	(4,550)	21,957	22,833
Net operating income	100,907	(43,202)	21,712	16,737	8,217	(24,733)	41,140	81,851	171,975	30,653
Depreciation & other expenses	123,271	109,986	49,058	20,199	9,899	17,436	2,222	2,823	184,448	150,444
Segment results	(22,364)	(153,188)	(27,346)	(3,462)	(1,682)	(42,169)	38,918	79,028	(12,473)	(119,791)
VAT & NBT on financial services	-	-	-	-	-	-	-	-	10,469	-
Income tax expense									-	-
Loss attributable to equity holders									(22,942)	(119,791)
As at 31st December										
Segment Assets	2,255,404	2,155,636	897,576	395,883	181,106	341,736	40,650	63,624	3,374,736	2,956,880
Total Assets	2,255,404	2,155,636	897,576	395,883	181,106	341,736	40,650	63,624	3,374,736	2,956,879
Segment Liabilities	2,127,218	1,979,297	846,562	363,499	170,813	313,781	38,340	58,420	3,182,934	2,714,997
Total Liabilities	2,127,218	1,979,297	846,562	363,499	170,813	313,781	38,340	58,420	3,182,934	2,714,997

Figures in brackets indicate deductions. *The above figures are provisional and subject to audit.

INFORMATION ON ORDINARY SHARES OF THE COMPANY

Market Price	2018 Rs.	2017 Rs.
Highest price during the quarter ended 31st December Lowest price during the quarter ended 31st December	12.50 8.20	17.60 13.00
Closing price as at 31st December	11.40	14.50
<u>Capital</u>	2018	2017
Ordinary Shares (Number of Shares)	67,500,000	67,500,000
Ordinary Shares (Value Rs.)	1,078,227,000	1,078,227,000
Ratios	As at 31.12.2018	As at 31.03.2018
Debt to equity ratio (times)	11.93	11.50
Interest cover (times)	0.80	0.41

0.32

1.39

Quick asset ratio (%)

RELATED PARTY DISCLOSURE

Transactions with Related entities

Liabilities

Due to banks

Debt Securities issued

The Company had the under mentioned financial dealings during the period with the following related entities. **Immediate Parent** Subsidiary Affiliate For the nine months ended 31st December 2018 2017 2018 2017 2018 2017 Rs.'000 Rs.'000 Rs.'000 Rs.'000 Rs.'000 Rs.'000 **Items in Statement of Profit or Loss** Interest Income 820 12,435 4,423 Interest Expense 40,339 11,873 Other operating Expense 11,571 Other fees & comission income 1,155 Other fees & comission Expense 649 **Items in Statement of Financial Position** 2018 2017 2018 2017 2018 2017 As at 31st December Rs.'000 Rs.'000 Rs.'000 Rs.'000 Rs.'000 Rs.'000 Assets Cash and cash equivalents 36,359 38,088 Investment in fixed deposits 103,980 175,000 Investment in subsidiaries - Investment 175,000 - Provision made (175,000)(175,000)Other Assets - Due from Subsidiary 18,823 18,349 - Provision made (18,823)(18,349)

806,429

10,000

28,376

10,000

SHAREHOLDERS' INFORMATION

Twenty Largest Ordinary Shareholders as at 31st December 2018

Twenty largest ordinary shareholders of the Company as at 31st December 2018 were as follows;

Name of the Share Holder	No of Shares	%
1 People's Bank	33,856,246	50.16%
2 People's Leasing & Finance PLC	25,014,002	37.06%
3 Mr. L. De Fonseka	1,000,000	1.48%
4 Mr.H.V.Pakianathan	340,993	0.51%
5 People's Leasing & Finance PLC/Dr. H.S.D.Soysa & Mrs.G.Soysa	280,140	0.42%
6 HSBC International Nominees Ltd-SSBT-Deustche Bank AG Singapore	206,000	0.31%
7 Mr. Z.G.Carimjee	196,158	0.29%
8 Mr.H.Beruwalage	116,200	0.17%
9 Richard Pieris Financial Services (Pvt) Ltd/ Mr. C.Thalagahawatte	105,984	0.16%
10 Mr.B.W.Kundanmal	102,100	0.15%
11 Mrs. R.D. Jayawardana / Mr.S.Munaweera	100,987	0.15%
12 Mr. P.K. Biswas	100,000	0.15%
13 Asha Financial Services Limited/Mr.C.N.Pakianathan	92,975	0.14%
14 Mr. A.H. Munasinghe	84,084	0.12%
15 Mrs. R.D. Jayawardana	77,667	0.12%
15 Mr.S.Munaweera / Mrs.R.D. Jayawardana	77,667	0.12%
17 Sandwave Limited	77,088	0.11%
18 Mr. M.D.W.J.A Gunathilake	77,021	0.11%
19 People's Leasing & Finance PLC/L.P.Hapangama	71,335	0.11%
20 Mr.S. Munaweera	70,900	0.11%
	62,047,547	91.95%

Directors'/CEO's Holding in Shares as at 31st December 2018	Position	No of Shares
Mr. Hemasiri Fernando	Chairman	-
Mr. M.P. Amirthanayagam	Director	-
Mr. N.V. Kumar	Director	-
Mr. J.A. Fernando	Director	-
Mr. A.P. Weerasinghe	Director	-
Dr. D.W.S.S.R.N.J. Dandeniya	Director	-
Mr. L. De Fonseka	Director	1,000,000
Mr. A.S. Ibrahim	Director	-
Mrs. R.P.N. Premalal	Director	-
Mr.U.N.Gunasekara	CEO	-
		1,000,000

Public Holding

The percentage of ordinary share held by the public as at 31st December 2018 was 11.30% and number of shareholders representing the public holding was 10,082. The float adjusted market capitalization as at 31st December 2018 was Rs: 86,953,500/-



EXPLANATORY NOTES

- 1) The Interim Financial Statements for the quarter ended 31st December 2018 are drawn up from unaudited accounts of the Company, and its subsidiary, PMB Services limited.
- 2) The Interim Financial Statements are in compliance with the Sri Lanka Accounting Standard LKAS 34 Interim Financial Reporting and the provisions of the Companies Act No. 7 of 2007 and provide the information as required in terms of Rule 7.4 of Colombo Stock Exchange.
- 3) The Sri Lanka Accounting Standard SLFRS 9 on "Financial Instruments", which replaces the existing guidance on LKAS 39 on "Financial Instruments: Recognition and Measurement" has become effective for annual reporting periods beginning on or after January 01, 2018. SLFRS 9 replaces the "Incurred Loss Model" in LKAS 39 with forward looking "Expected Loss Model ("ECL") which requires considerable judgement over how changes in economic factors affect ECL, which in turn is to be determined on a probability weighted basis. SLFRS 9 also contains a new classification and measurement approach for financial assets that reflects the business model in which assets are managed based on their cash flow characteristics.

Based on the "Statement of Alternative Treatment (SoAT) on the Figures in the Interim Financial Statements" issued by The Institute of Chartered Accountants of Sri Lanka, entities are granted with the option to prepare Interim Financial Statements continuing the application of LKAS 39 with disclosures on impact to the Income Statement and Statement of Profit or Loss and Other Comprehensive Income for the period if SLFRS 9 has been applied.

Accordingly, as permitted by the above SoAT, the Company has prepared the Interim Financial Statements for the nine months ended 31st December 2018 based on LKAS 39.

The company is in the process of finalizing the impact from SLFRS 9 towards the impairment provisions under LKAS 39. Further the impact of the new classification approach for financial assets is not expected to be material.

- 4) There are no significant changes in the accounting policies and the methods of computation since the publication of 2017/18 Audited Financial Statement.
- 5) As per a directive issued by the Central Bank of Sri Lanka, People's Merchant Finance PLC (Company) is required to raise sufficient funding in order to meet the minimum capital requirements stipulated by the Monetary Board of the Central Bank of Sri Lanka under the Finance Business Act No 42 of 2011. In this regard, the Company is in the process of completing a strategic investment to meet the core capital requirements by way of a Private Placement and a Rights Issue and the Board of Directors of the company has resolved to that effect. The announcement with regard to the Private Placement and the Rights Issue was made to the Colombo Stock Exchange (CSE) on 8th January 2019.
- 6) There have been no material events subsequent to the reporting date, other than mentioned above, which require adjustments to or disclosure in the interim financial statements.



CORPORATE INFORMATION

Name of Company	Branch Offices	Remuneration & Nomination Committee of the
People's Merchant Finance PLC	Anuradhapura	Board
(Subsidiary of People's Bank)	Kurunegala	Mr. A.P. Weerasinghe – Chairman of the
(0.0000000)	Negombo	Committee
Legal Form	Trincomalee	Mr. N.Vasantha Kumar
Public Limited Liability Company	Kandy	Dr. D W S S R N J Dandeniya
(Incorporated and domiciled in Sri Lanka)	Matara	21.2 W & STITL V Bandoniya
(meorporated and dominated in 211 Zamau)	Awissawella	Investment Advisory Committee
Date of Incorporation	Matugama	Mr. Vasantha Kumar
26 th January 1983	Elpitiya	Mr. A.S. Ibrahim
20 January 1703	Gampaha	Mr. A.P Weerasinghe
Company Registration Number	Wellawatta Pawning Center	Wit. A.i. Weetasinghe
PQ 200	Wellawatta I awilling Center	Corporate Management
1 Q 200	Board of Directors and Board Sub-	Mr. U.N. Gunasekara - CEO
Stock Exchange Listing	Committees	Mr. Charith Gunarathne - DGM - Credit & Asset
The ordinary shares of the Company were		Finance
quoted on the Colombo Stock Exchange		Mr. Yasas Ariyarathne -DGM - Business
(CSE) on 11 th July 1994.	Mr. M.P. Amirthanayagam	Promotions
Ordinary Shares listed 67,500,000	Mr. N.V. Kumar	Mrs. Muditha Jayawickrema - DGM - Legal &
Ordinary Shares fisted 07,500,000	Mr. J.A. Fernando	HR
Ordinary Shares has been tranfered to Diri	Mr. A.P. Weerasinghe	III
Savi Board with effect from July 02,2018	Dr. D.W.S.S.R.N.J. Dandeniya	Bankers
Savi Board with effect from July 02,2018	Mr. L. De Fonseka	People's Bank
Accounting Year-End	Mr. A.S. Ibrahim	Pan Asia Bank
March -31	Mrs. R.P.N. Premalal	i ali Asia Dalik
Water -31	Wils. K.I .IV. I Tematat	Subsidiary Company
Registered Office & Principle Place of		PMB Services Limited
Business	Integrated Risk Management Committee	
No. 21, Nawam Mawatha,	Mr. J.A. Fernando	Vehicle Yard
Colombo 02, Sri Lanka	Mr. L. De Fonseka	No. 21, Nawam Mawatha, Colombo 02,
Telephone +94112300191 / +94117666333	Dr. D.W.S.S.R.N.J. Dandeniya	Sri Lanka
Fax +94112300190	Mr. U.N. Gunasekara - CEO	
Email; <u>info@pmb.lk</u>	Ms.Muditha Jayawickrema, DGM-Legal &	Tax Payer Identity Number (TIN)
Web Address; www.peoplesmerchant.lk	HR	134000228
	Mr.Charith Guneratne, DGM- Credit & Asset	
Registrars	Finance	VAT Registration Number
SSP Corporate Services (Pvt) Ltd		134000228 7000
No. 101, Inner Flower Road,	Board Audit Committee	
Colombo 03, Sri Lanka	Ms. R.P.N.Premalal	Central Bank Registration Number
Telephone; +94112573894, +94112576871	Mr. A.P. Weerasinghe	LFC/043 (Under the Finance Business Act No.
Fax; +94112573609	Mr. A.S. Ibrahim	42 of 2011)
Email; sspsec@sltnet.lk	Mr. J.A. Fernando	
		Credit Agency Status
Auditors	Related Party Transactions Review	An approved Credit Agency under the Mortgage
M/s. KPMG	Committee	Act No.6 of 1949 and the Trust Receipt
Chartered Accountants	Mr. M.P. Amirthanayagam	Ordinance No.12 of 1947 by the department of
32A, Sir Mohomed Macan Maker Mawatha,	Mr. L. De Fonseka	Commerce
Colombo 03.	Mr. A.P. Weerasinghe	