



## DILMAH CEYLON TEA COMPANY PLC AND ITS SUBSIDIARY

### CORPORATE INFORMATION

<b>LEGAL FORM</b>	Quoted Public Company with Limited Liability
<b>COMPANY REGISTRATION NO</b>	PQ 209
<b>REGISTERED OFFICE</b>	No. 111, Negombo Road, Peliyagoda, Sri Lanka  Telephone: (94 11) 482 2000  Facsimile : (94 11) 482 2001  E-mail : info@dilmahtea.com  Website : www.dilmahtea.com
<b>STOCK EXCHANGE LISTING</b>	The Ordinary Shares are listed on the Colombo Stock Exchange
<b>SUBSIDIARY</b>	MJF Beverages (Pvt) Ltd
<b>BOARD OF DIRECTORS</b>	<b>Chairman</b> Merrill J Fernando  <b>Deputy Chairman</b> Himendra S Ranaweera  <b>Chief Executive Officer/Director</b> Dilhan C Fernando - B.Sc  <b>Directors</b> Malik J Fernando - B.Sc Minette Perera - FCA, FCMA, FCCA Roshan Tissaarachy - B.A, MBA, DipM, FCIM Rajanayagam Asirwatham - FCA Gritakumar E Chitty - Attorney at law
<b>COMPANY SECRETARY</b>	Jayanga Wegodapola - Attorney at law
<b>BANKS</b>	Bank of Ceylon Cargills Bank Ltd Commercial Bank of Ceylon PLC DFCC Vardhana Bank PLC Hatton National Bank PLC Hongkong & Shanghai Banking Corporation Ltd National Development Bank PLC Nations Trust Bank PLC Standard Chartered Bank
<b>AUDITORS</b>	Ernst & Young, Chartered Accountants, 201, De Saram Place, Colombo 10.

# Dilmah Ceylon Tea Company PLC and its Subsidiary

Interim Financial Report as of 31st March 2019

Statement of Financial position (All amounts in LKR 000's)	Group		Company	
	As at 31st March 2019 - Un Audited	As at 31 March 2018 Audited	As at 31st March 2019 - Un Audited	As at 31 March 2018 Audited
<b>Assets</b>				
<b>Non-Current Assets</b>				
Property, Plant and Equipment	2,996,141	3,097,878	2,945,041	3,032,933
Investment Property	640,838	516,074	640,838	516,074
Intangible Assets	307,045	442,928	307,045	442,928
Investment in Subsidiary				-
Other Financial Assets	512,120	503,846	512,120	503,846
<b>Total Non Current Assets</b>	<b>4,456,144</b>	<b>4,560,726</b>	<b>4,405,044</b>	<b>4,495,781</b>
<b>Current Assets</b>				
Inventories	1,074,126	1,194,625	1,064,627	1,190,786
Trade and Other Receivables	4,175,197	3,736,788	4,130,657	3,716,623
Advances & Prepayments	381,457	148,948	370,074	148,254
Income Tax Recoverable	-	41,323	-	41,308
Amounts Due from Related Party		-	105,466	81,462
Cash and Cash Equivalents	2,807,177	1,937,083	2,802,927	1,928,802
<b>Total Current Assets</b>	<b>8,437,957</b>	<b>7,058,767</b>	<b>8,473,751</b>	<b>7,107,235</b>
<b>Total Assets</b>	<b>12,894,101</b>	<b>11,619,493</b>	<b>12,878,795</b>	<b>11,603,016</b>
<b>Equity and Liabilities</b>				
<b>Capital and Reserves</b>				
Stated Capital	642,500	642,500	642,500	642,500
Available for Sale Reserve	272,428	264,136	272,428	264,136
Retained Earnings	10,397,186	9,419,157	10,405,091	9,419,157
<b>Total Equity</b>	<b>11,312,114</b>	<b>10,325,793</b>	<b>11,320,019</b>	<b>10,325,793</b>
<b>Non Current Liabilities</b>				
Deferred Tax Liabilities	218,597	218,597	207,945	207,945
Retirement Benefit Obligations	255,041	223,238	250,102	218,942
<b>Total Non Current Liabilities</b>	<b>473,638</b>	<b>441,835</b>	<b>458,047</b>	<b>426,887</b>
<b>Current Liabilities</b>				
Trade and Other Payables	273,626	440,326	270,439	440,060
Provisions and Accrued Expenses	636,387	411,539	631,896	410,276
Income Tax Liabilities	198,336	-	198,394	-
<b>Total Current Liabilities</b>	<b>1,108,349</b>	<b>851,865</b>	<b>1,100,729</b>	<b>850,336</b>
<b>Total Equity and Liabilities</b>	<b>12,894,101</b>	<b>11,619,493</b>	<b>12,878,795</b>	<b>11,603,016</b>

**Net Assets per Share**

545.50

497.94

545.89

497.94

These Financial Statements are in compliance with the requirements of the Companies Act No. 07 of 2007.



Darshana Gunasekera  
**Chief Financial Officer**

The Board of Directors is responsible for the preparation and presentation of these financial statements.  
Signed for and on behalf of the board by,



Himendra S Ranaweera  
**Deputy Chairman**



Dilhan C Fernando  
**CEO/Director**

## Dilmah Ceylon Tea Company PLC and its Subsidiary

Interim Financial Report for the year ended 31st March 2019

Statement of Comprehensive Income  (All amounts in LKR 000's)	Group			Company			Group			Company		
	April - March (Un Audited)	April - March (Audited)	Change %	April - March (Un Audited)	April - March (Audited)	Change %	January - March (4th Quarter)		Change %	January - March (4th Quarter)		Change %
	2019	2018		2019	2018		2019	2018		2019	2018	
<b>Revenue</b>	10,713,364	9,204,616	16.4	10,676,761	9,177,758	16.33	3,011,124	2,489,754	20.9	2,994,923	2,484,476	20.5
Cost of Sales	(6,002,461)	(5,569,222)	7.8	(5,950,125)	(5,516,779)	7.86	(1,592,941)	(1,533,230)	3.9	(1,579,405)	(1,512,397)	4.4
<b>Gross Profit</b>	<b>4,710,903</b>	<b>3,635,394</b>	<b>29.6</b>	<b>4,726,636</b>	<b>3,660,979</b>	<b>29.11</b>	<b>1,418,183</b>	<b>956,524</b>	<b>48.3</b>	<b>1,415,518</b>	<b>972,079</b>	<b>45.6</b>
Other Income and Gains	31,476	21,629	45.5	19,413	21,526	(9.82)	16,605	8,069	105.8	4,542	7,966	(43.0)
Administration Expenses	(1,536,128)	(1,166,732)	31.7	(1,530,917)	(1,202,465)	27.31	(419,727)	(311,918)	34.6	(418,214)	(352,296)	18.7
Selling & Distribution Costs	(2,353,384)	(1,708,688)	37.7	(2,353,148)	(1,708,530)	37.73	(653,614)	(415,707)	57.2	(653,523)	(427,020)	53.0
Foreign Exchange Gain/(Loss)	762,099	368,884	106.6	760,885	368,301	106.59	(206,958)	92,247	(324.4)	(206,195)	92,129	(323.8)
Finance Cost	(14,455)	(34,418)	(58.0)	(14,452)	(34,417)	(58.01)	(352)	(10,250)	(96.6)	(349)	(10,249)	(96.6)
Finance Income	95,268	164,705	(42.2)	95,267	164,704	(42.16)	26,272	36,743	(28.5)	26,271	36,743	(28.5)
<b>Profit Before Tax</b>	<b>1,695,779</b>	<b>1,280,774</b>	<b>32.4</b>	<b>1,703,684</b>	<b>1,270,098</b>	<b>34.14</b>	<b>180,409</b>	<b>355,708</b>	<b>(49.3)</b>	<b>168,050</b>	<b>319,352</b>	<b>(47.4)</b>
Income Tax Expense	(303,000)	(87,841)	244.9	(303,000)	(77,219)	292.39	(40,000)	24,159	(265.6)	(40,000)	34,781	(215.0)
<b>Profit for the year</b>	<b>1,392,779</b>	<b>1,192,933</b>	<b>16.8</b>	<b>1,400,684</b>	<b>1,192,879</b>	<b>17.42</b>	<b>140,409</b>	<b>379,867</b>	<b>(63.0)</b>	<b>128,050</b>	<b>354,133</b>	<b>(63.8)</b>
<b>Other Comprehensive Income, Net of Tax</b>												
Net Gain/(Loss) on Change of Fair Value of Available-for-sale Investments	8,292	12,063	(31.2)	8,292	12,063	(31.26)	(11,536)	(7,754)	48.8	(11,536)	(7,754)	49.1
Re-measurement Gain/(Loss) on Employee Retirement Benefit Obligation	-	23,618	(99.9)	-	23,510	(100.00)	-	23,618		-	23,510	
Deferred Tax attributable to re-measurement Gain/(Loss) on Employee Retirement Benefit Obligation	-	(3,321)	(99.9)	-	(3,291)	(100.00)	-	(3,321)		-	(3,291)	
	8,292	32,360	(74.3)	8,292	32,282	(74.31)	(11,536)	12,543	(192.0)	(11,536)	12,465	(192.2)
<b>Total Comprehensive Income, Net of Tax</b>	<b>1,401,071</b>	<b>1,225,293</b>	<b>14.3</b>	<b>1,408,976</b>	<b>1,225,161</b>	<b>15.00</b>	<b>128,873</b>	<b>392,410</b>	<b>(67.2)</b>	<b>116,514</b>	<b>366,598</b>	<b>(68.2)</b>
<b>Earnings per Share - Basic Rs.</b>	<b>67.16</b>	<b>57.53</b>	<b>16.8</b>	<b>67.55</b>	<b>57.52</b>	<b>17.42</b>	<b>6.77</b>	<b>18.32</b>	<b>(63.0)</b>	<b>6.17</b>	<b>17.08</b>	<b>(63.8)</b>

## Dilmah Ceylon Tea Company PLC and its Subsidiary

Interim Financial Report for the year ended 31st March 2019

### Statement of Changes in Equity

(All amounts in LKR 000's)

Description	Group				Company			
	Stated Capital	Available for Sale Reserve	Retained Earnings	Total Equity	Stated Capital	Available for Sale Reserve	Retained Earnings	Total Equity
Balance as at 1 April 2017 as per SLFRS	200,000	252,074	9,629,011	10,081,085	200,000	252,074	9,629,139	10,081,213
Profit for the year			1,192,933	1,192,933			1,192,883	1,192,883
Other Comprehensive Income, Net of Tax		12,062	20,296	32,358		12,062	20,218	32,280
Issued during the year	442,500			442,500	442,500			442,500
Business Combination of Entities under Common Control			(189,896)	(189,896)			(189,896)	(189,896)
Final Dividend - 2016/17			(300,000)	(300,000)			(300,000)	(300,000)
Interim Dividend - 2017/18			(311,062)	(311,062)			(311,062)	(311,062)
Final Dividend - 2017/18			(622,125)	(622,125)			(622,125)	(622,125)
<b>Balance as at 31st March 2018</b>	<b>642,500</b>	<b>264,136</b>	<b>9,419,157</b>	<b>10,325,793</b>	<b>642,500</b>	<b>264,136</b>	<b>9,419,157</b>	<b>10,325,793</b>
Balance as at 1 April 2018 as per SLFRS	642,500	264,136	9,419,157	10,325,793	642,500	264,136	9,419,157	10,325,793
Profit for the year			1,392,779	1,392,779			1,400,684	1,400,684
Dividend Paid - 2018 - Interim			(414,750)	(414,750)			(414,750)	(414,750)
Other Comprehensive Income, Net of Tax		8,292		8,292		8,292		8,292
<b>Balance as at 31st March 2019</b>	<b>642,500</b>	<b>272,428</b>	<b>10,397,186</b>	<b>11,312,114</b>	<b>642,500</b>	<b>272,428</b>	<b>10,405,091</b>	<b>11,320,019</b>

# Dilmah Ceylon Tea Company PLC & its Subsidiary

Interim Financial Report for the year ended 31st March 2019

## Statement of Cash Flows

(All amounts in LKR 000's)

	Group		Company	
	31 March 2019 Un Audited	31 March 2018 Audited	31 March 2019 Un Audited	31 March 2018 Audited
<b>Cash Flows From/(Used in) Operating Activities</b>				
Profit before Income Tax Expense	1,695,779	1,280,774	1,703,684	1,270,098
Adjustments for				
Depreciation and Amortisation	500,429	306,171	484,995	286,985
Exchange (Gain) & Loss	(762,099)	(52,738)	(747,942)	(52,154)
Interest Expenses	14,455	34,418	14,452	34,417
Dividend Income	(123)	(119)	(123)	(119)
Interest Income	(95,268)	(164,705)	(95,267)	(164,704)
Profit on disposal of Property, Plant & Equipment	(7,336)	(9,848)	(7,336)	(9,848)
Profit on disposal of Investment	(130)	-	(130)	-
Provision for Doubtful Debts	-	11,313	-	-
Unclaimed Dividend Forfeited	(150)	(160)	(150)	(160)
Impairment Loss on Trade Receivables	-	29,061	-	29,061
Impairment Loss on Amounts due from Related Party	-	-	-	17,210
Impairment Loss on Investment in Subsidiary	-	-	-	31,661
Provision for Defined Benefit Plans	39,890	36,000	39,188	35,189
Operating Profit before Working Capital Changes	1,385,447	1,470,167	1,391,371	1,477,636
(Increase)/Decrease in Inventories	120,499	(249,208)	126,159	(249,428)
(Increase)/Decrease in Trade and Other Receivables	(438,409)	(524,599)	(414,034)	(512,519)
(Increase)/Decrease Advances and Prepayments	(232,509)	(65,443)	(221,820)	(66,259)
(Increase)/Decrease in Dues from Related Party	-	-	(24,004)	(16,522)
Increase/(Decrease) in Trade and Other Payables	(166,700)	(18,734)	(169,621)	(18,737)
Increase/(Decrease) in Provisions and Accrued Expenses	224,848	135,216	221,620	134,981
Cash Generated from Operations	893,176	747,399	909,671	749,152
Defined Benefit Plan Costs paid	(8,087)	(8,947)	(8,029)	(8,947)
Interest Paid	(14,452)	(34,418)	(14,452)	(34,417)
Income Tax Paid	(63,046)	(68,526)	(62,998)	(68,522)
Net Cash From Operating Activities	807,591	635,508	824,192	637,266
<b>Cash Flows from/(Used in) Investing Activities</b>				
Acquisition of Property, Plant & Equipment	(305,091)	(672,360)	(303,496)	(672,340)
Acquisition of Investment Properties	-	(255,399)	-	(255,399)
Acquisition of Intangible Assets	(82,754)	(39,458)	(82,754)	(39,458)
Proceeds from Sale of Property, Plant & Equipment	7,608	10,793	7,601	10,793
Dividend Received	123	119	123	119
Interest Received	95,268	164,705	95,267	164,704
Net Cash Flows Used in Investing Activities	(284,846)	(791,600)	(283,259)	(791,581)
<b>Cash Flows from/(Used in) Financing Activities</b>				
Dividends Paid	(414,750)	(1,233,188)	(414,750)	(1,233,188)
Interest bearing loans and borrowings	-	(1,522,000)	-	(1,522,000)
Net Cash Flows Used in Financing Activities	(414,750)	(2,755,188)	(414,750)	(2,755,188)
Effect of Exchange Rate Changes on Cash and Cash Equivalents	762,099	4,661	747,942	4,334
<b>Net Increase/(Decrease) in Cash and Cash Equivalents</b>	870,094	(2,906,619)	874,125	(2,905,169)
Cash and Cash Equivalents at the beginning of the year	1,937,083	4,843,702	1,928,802	4,833,971
Cash and Cash Equivalents at the end of the year	2,807,177	1,937,083	2,802,927	1,928,802

# Dilmah Ceylon Tea Company PLC & its Subsidiary

## Interim Financial Report for the year ended 31st March 2019

### Segmental Information - Group

(All amounts in LKR 000's)

Description	Tea Bags		Tea Packets		Others		Total	
	2019	2018	2019	2018	2019	2018	2019	2018
<b>(Rs. '000s)</b>								
Revenue	8,935,734	8,030,075	1,611,194	898,419	166,436	276,122	10,713,364	9,204,616
<b>Total</b>	8,935,734	8,030,075	1,611,194	898,419	166,436	276,122	10,713,364	9,204,616
Cost of Sales	(4,979,856)	(4,813,345)	(897,913)	(538,588)	(124,692)	(217,289)	(6,002,461)	(5,569,222)
<b>Segment Gross Profit</b>	3,955,878	3,216,730	713,281	359,831	41,744	58,833	4,710,903	3,635,394
Unallocated expenditure							(3,903,967)	(2,909,838)
Add: Other Operating income							888,843	555,218
<b>Profit Before Tax</b>							<b>1,695,779</b>	<b>1,280,774</b>

### Notes to the Financial Statements

- The interim financial statements are unaudited and are in accordance with Sri Lanka Accounting Standards LKAS 34 - Interim Financial Reporting. These interim condensed Financial Statements should be read in conjunction with the Annual Financial Statements for the year ended 31st March 2019.
- The Figures in the Consolidated Statements represent the accounts of the Company and its subsidiary, MJF Beverages (Pvt) Ltd., in which the company has invested.
- There has been no significant change in the nature of the contingent liabilities, which were disclosed in the Financial Statement for the year ended 31 March 2019.
- There have been no other events subsequent to the Balance Sheet date, which disclosure in the Interim Financial Statements.
- No Management fees are payable by the Company.
- General
  - The Company has not raised any funds through on IPO/Rights/Debenture issued during the period under review.
  - The results of the Company are not subject to any seasonality or cyclical changes.
  - All figures are provisional and subject to audit.

# Dilmah Ceylon Tea Company PLC and its Subsidiary

Interim Financial Report for the year ended 31st March 2019

## Investor Information

31.03.2019 31.03.2018

### 1. Market Price per share

Market Price - Highest (for the period)	621.50	620.00
Market Price - Lowest (for the period)	541.00	530.00
Last Traded price (for the period)	619.90	554.90

### 2. Share Trading

No of Transactions	68	83
No of Shares Traded	1,759	5,763
Value of Shares Traded	1,087,240	3,211,239

### 3. Stated capital is represented by number of shares in issue as given below

<b>As at</b>	<b>31.03.2019</b>	<b>31.03.2018</b>
Ordinary Shares	20,737,500	20,737,500

### 4. Director's share holding

NAME OF DIRECTOR	NO.OF SHARES	% OF SHARE HOLDING
Mr. Merrill J Fernando - Chairman	8,200	0.04
Mr. Himendra Ranaweera - Deputy Chairman	22,984	0.11
Mr. Dilhan C Fernando - CEO/Director	24,200	0.12
Mr. Malik J Fernando - Director	24,200	0.12
Mr. Rajanayagam Asirwatham - Director	4,800	0.02
Ms. Minette Perera - Director	200	0.00
Mr. Roshan Tissaaratchy - Director	4,000	0.02
Mr. Gritakumar E Chitty - Director	-	-

### 5. Top 20 Share Holders

NAME OF THE SHAREHOLDER	NO.OF SHARES	% OF SHARE HOLDING
MJF Teas (Pvt) Ltd	13,812,882	66.61
MJF Exports (Pvt) Ltd	4,256,712	20.53
Employees Provident Fund	1,577,769	7.61
Mrs. S.T.Fernando	156,019	0.75
GF Capital Global Limited	69,700	0.34
Mrs. S.T.F.Ortiz	42,854	0.21
Mr. A.W.Athukorala	36,750	0.18
Mr. M.W.De Silva	34,830	0.17
Mr. H.A. Van Starrex	33,308	0.16
Mr. J.W.Burton	32,270	0.16
Merrill J Fernando & Sons (Pvt) Ltd	25,300	0.12
Mrs. A.S.Fernando	24,284	0.12
Mr. M.J.Fernando	24,200	0.12
Mr. D.C.Fernando	24,200	0.12
Dr. K.Poologasundram	23,808	0.11
Mr. H.S.Ranaweera	22,984	0.11
Ms. N.Harnam	22,265	0.11
Mr. H.R.Peries	21,200	0.10
Mr.H.D.A.D.Perera	20,467	0.10
Miss. L.R.Jayasundera	18,000	0.09

### 6. The Public Holding percentage, as defined under Colombo Stock Exchange rules, was 12.32% as at 31st March 2019

Total number of Shareholders representing the Public Holding is 909 (Number of Shares is 2,554,022)

### 7. The float adjusted market capitalization is Rs. 1,583,757,714/-