

**INTERIM CONDENSED FINANCIAL STATEMENTS
SIX MONTHS ENDED 30TH SEPTEMBER 2018**



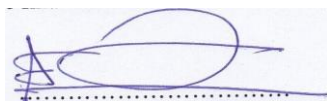
Raigam Wayamba Salterns PLC.

The Salt of the Nation®

Raigam Wayamba Salterns PLC & Subsidiary Company
STATEMENT OF FINANCIAL POSITION

Rs. As at	Group		Company	
	30.09.2018 (Un Audited)	31.03.2018 (Audited)	30.09.2018 (Un Audited)	31.03.2018 (Audited)
ASSETS				
Non-Current Assets				
Property, Plant and Equipment	608,169,624	613,294,207	494,889,346	496,129,701
Intangible Assets	2,958,481	3,019,955	102,600	136,800
Investments in Subsidiaries	-	-	75,140,226	75,140,226
	611,128,105	616,314,162	570,132,172	571,406,727
Current Assets				
Inventories	82,165,967	55,374,749	65,592,849	42,063,059
Trade and other Receivables	266,816,654	279,328,481	252,226,867	266,516,875
Held to Maturity Financial Assets	318,663,845	299,387,411	318,663,845	299,387,411
Cash and Cash Equivalents	10,046,497	9,072,635	7,496,902	8,500,797
	677,692,964	643,163,276	643,980,463	616,468,142
Total Assets	1,288,821,069	1,259,477,438	1,214,112,634	1,187,874,869
EQUITY AND LIABILITIES				
Stated Capital	604,414,640	604,414,640	604,414,640	604,414,640
Revaluation Reserve	107,990,561	107,990,561	88,726,445	88,726,445
Retained Earnings	414,765,153	396,464,935	369,845,991	362,237,271
	1,127,170,353	1,108,870,136	1,062,987,077	1,055,378,356
Non-Current Liabilities				
Defined Benefit Obligation	17,885,085	16,418,470	16,731,335	15,199,327
Deferred Tax Liability	33,162,444	33,162,443	22,644,918	22,644,918
Interest Bearing Loans and Borrowings	231,708	1,580,237	231,708	1,580,237
	51,279,237	51,161,150	39,607,962	39,424,481
Current Liabilities				
Trade and Other Payables	80,751,649	90,021,761	82,105,495	84,436,962
Income Tax Payable	401,298	6,917,082	193,570	6,127,762
Interest Bearing Loans and Borrowings	2,647,092	2,507,310	2,647,092	2,507,310
Bank Overdraft	26,571,439	-	26,571,439	-
	110,371,478	99,446,152	111,517,596	93,072,033
Total Equity and Liabilities	1,288,821,069	1,259,477,438	1,214,112,634	1,187,874,869
Net Assets per Share	3.99	3.93	3.77	3.74

These financial statements are in compliance with the requirements of the Companies Act No :07 of 2007.



N Jayasuriya - Director Finance

The Board of Directors is responsible for the preparation and presentation of these financial statements. Signed for and on behalf of the Board by:



G V P G Amarasinghe - Director



K R Theadore - Director

October 31, 2018
Colombo

Raigam Wayamba Salterns PLC & Subsidiary Company

INCOME STATEMENT

Rs.	Group				Company			
	Quarter ended 30th September		Six months ended 30th September		Quarter ended 30th September		Six months ended 30th September	
	2018	2017	2018	2017	2018	2017	2018	2017
	(Un Audited)	(Un Audited)	(Un Audited)	(Un Audited)	(Un Audited)	(Un Audited)	(Un Audited)	(Un Audited)
Revenue	170,418,863	199,332,498	300,267,149	340,003,555	160,938,923	179,170,796	283,368,201	310,910,527
Cost of Sales	(87,277,150)	(115,903,592)	(180,803,773)	(217,817,653)	(93,867,209)	(121,017,566)	(194,099,076)	(229,191,859)
Gross Profit	83,141,714	83,428,906	119,463,377	122,185,902	67,071,714	58,153,230	89,269,125	81,718,668
Administrative Expenses	(18,455,678)	(18,180,442)	(36,133,542)	(34,286,786)	(13,639,500)	(12,362,960)	(26,839,563)	(23,890,006)
Selling and Distribution Costs	(25,379,443)	(13,957,707)	(37,665,923)	(27,877,681)	(21,379,373)	(11,292,043)	(31,661,782)	(23,034,616)
Results From Operating Activities	39,306,592	51,290,757	45,663,912	60,021,434	32,052,841	34,498,227	30,767,779	34,794,046
Finance Cost	(443,963)	(196,319)	(701,042)	(794,054)	(397,132)	(191,899)	(654,212)	(660,631)
Finance Income	8,318,919	7,465,346	16,303,609	14,553,209	8,318,919	7,440,780	16,303,609	14,528,642
Net Finance (Cost) / Income	7,874,956	7,269,027	15,602,567	13,759,155	7,921,787	7,248,881	15,649,397	13,868,012
Profit Before Tax	47,181,548	58,559,784	61,266,478	73,780,589	39,974,628	41,747,108	46,417,176	48,662,058
Income Tax Expense	(10,338,519)	(15,608,725)	(14,745,529)	(17,927,892)	(7,320,581)	(8,910,102)	(10,587,724)	(10,894,703)
Profit for the Period	36,843,029	42,951,059	46,520,950	55,852,697	32,654,047	32,837,006	35,829,452	37,767,355
Earnings Per Share								
- Basic Earnings Per Share	0.13	0.15	0.16	0.20	0.12	0.12	0.13	0.13

Raigam Wayamba Salterns PLC & Subsidiary Company
STATEMENT OF OTHER COMPREHENSIVE INCOME

Rs.	Group				Company			
	Quarter ended 30th September		Six months ended 30th September		Quarter ended 30th September		Six months ended 30th September	
	2018 (Un Audited)	2017 (Un Audited)	2018 (Un Audited)	2017 (Un Audited)	2018 (Un Audited)	2017 (Un Audited)	2018 (Un Audited)	2017 (Un Audited)
Profit for the Period	36,843,029	42,951,059	46,520,950	55,852,697	32,654,047	32,837,006	35,829,452	37,767,355
Total Comprehensive Income, Net of Tax	36,843,029	42,951,059	46,520,950	55,852,697	32,654,047	32,837,006	35,829,452	37,767,355

Raigam Wayamba Salterns PLC & Subsidiary Company

STATEMENT OF CHANGES IN EQUITY

Group	Stated Capital	Revaluation Reserve	Retained Earnings	Total
Rs.				
Balance as at 31st March 2018 (Audited)	604,414,640	107,990,561	396,464,935	1,108,870,136
Profit for the Period	-	-	46,520,950	46,520,950
Final Dividend for 2017/2018	-	-	(28,220,732)	(28,220,732)
Balance as at 30th September 2018 (Un Audited)	604,414,640	107,990,561	414,765,153	1,127,170,354
Balance as at 31st March 2017 (Audited)	604,414,640	116,379,070	290,322,955	1,011,116,665
Profit for the Period	-	-	55,852,697	55,852,697
Final Dividend for 2016/2017	-	-	(42,331,098)	(42,331,098)
Balance as at 30th September 2017 (Un Audited)	604,414,640	116,379,070	303,844,554	1,024,638,264
Company	Stated Capital	Revaluation Reserve	Retained Earnings	Total
Rs.				
Balance as at 31st March 2018 (Audited)	604,414,640	88,726,445	362,237,271	1,055,378,356
Profit for the Period	-	-	35,829,452	35,829,452
Final Dividend for 2017/2018	-	-	(28,220,732)	(28,220,732)
Balance as at 30th September 2018 (Un Audited)	604,414,640	88,726,445	369,845,991	1,062,987,076
Balance as at 31st March 2017 (Audited)	604,414,640	95,821,422	271,141,075	971,377,137
Profit for the Period	-	-	37,767,355	37,767,355
Final Dividend for 2016/2017	-	-	(42,331,098)	(42,331,098)
Balance as at 30th September 2017 (Un Audited)	604,414,640	95,821,422	266,577,332	966,813,394

CASH FLOW STATEMENT

Rs. For the Six months ended	Group		Company	
	30.09.2018 (Un Audited)	30.09.2017 (Un Audited)	30.09.2018 (Un Audited)	30.09.2017 (Un Audited)
Cash Flows from Operating Activities				
Net Profit before Income Tax Expense	61,266,478	73,780,589	46,417,176	48,662,058
Adjustments for				
Depreciation	16,844,987	16,335,302	12,789,211	12,170,489
Finance Costs	701,042	794,054	654,212	660,631
Amortisation Intangible Assets	61,473	59,193	34,200	31,920
Finance Income	(16,303,609)	(14,553,208)	(16,303,609)	(14,528,642)
Provision for Defined Benefit Plans	1,803,173	-	1,695,633	-
Operating Profit before Working Capital Changes	64,373,545	76,415,930	45,286,822	46,996,456
(Increase)/Decrease in Inventories	(26,791,218)	(38,551,843)	(23,529,790)	(39,129,670)
(Increase)/Decrease in Trade and Other Receivables	69,891,830	(30,833,404)	46,926,623	(41,232,003)
Increase/ (Decrease) in Trade and Other Payables	(9,270,112)	86,260,442	(2,331,467)	90,181,002
Cash Generated from Operations	98,204,045	93,291,125	66,352,189	56,815,785
Finance Costs Paid	(701,042)	(794,054)	(654,212)	(660,631)
Income Tax Paid	(21,261,312)	(46,172,043)	(16,521,915)	(34,709,383)
Gratuity Paid	(336,560)	-	(163,625)	-
Net Cash from Operating Activities	75,905,130	46,325,028	49,012,438	21,445,771
Cash Flows from Investing Activities				
Acquisition of Property, Plant and Equipment	(11,720,404)	(2,221,009)	(11,548,855)	(682,649)
Finance income received	16,303,609	14,553,208	16,303,609	14,528,642
Investments in Fixed Deposits	(19,276,434)	(69,987,750)	(19,276,434)	(69,987,750)
Net Cash from / (used in) Investing Activities	(14,693,229)	(57,655,551)	(14,521,680)	(56,141,757)
Cash Flows from Financing Activities				
Net Movement of Loans Given to Related Parties	(57,380,000)	1,283,349	(32,636,614)	(410,067)
Payment of Dividends	(28,220,732)	(54,331,098)	(28,220,732)	(42,331,098)
Lease Installments Paid	(1,208,746)	(1,068,867)	(1,208,746)	(1,068,867)
Net Cash from/(used in) Financing Activities	(86,809,478)	(54,116,616)	(62,066,093)	(43,810,032)
Net Increase/(Decrease) in Cash and Cash Equivalents	(25,597,577)	(65,447,139)	(27,575,334)	(78,506,019)
Cash and Cash Equivalents at the Beginning of the Period	9,072,635	58,365,384	8,500,797	51,594,958
Cash and Cash Equivalents at the End of the Period	(16,524,942)	(7,081,752)	(19,074,537)	(26,911,061)

Raigam Wayamba Salterns PLC & Subsidiary Company

NOTES TO THE FINANCIAL STATEMENTS

For the Six Months Ended 30th September 2018

01. Corporate Information

Raigam Wayamba Salterns PLC is a Public Listed Company incorporated and domiciled in Sri Lanka and listed on the Colombo Stock Exchange.

The Company was incorporated on 15.06.2005 as a Private Limited Company (N(PVS) 42056) and re-registered on 15.01.2009 (PV 10922) and then, converted to a Public Limited Company on 21.12.2009 (PV 10922 PB) and upon listing on the Colombo Stock Exchange, converted to a Public Listed Company on 13.08.2010 (PV 10922 PB / PQ).

The interim condensed financial statements of the Group and the Company for the six months ended 30th September 2018 were authorized for issue by the Board of Directors on 31.10.2018.

02. Basis of Preparation

The interim condensed financial statements have been prepared on the basis of the same accounting policies and methods applied for the year ended 31st March 2018 and are in compliance with Sri Lanka Accounting Standard LKAS 34 - Interim Financial Reporting. These interim condensed financial statements should be read in conjunction with the annual financial statements for the year ended 31st March 2018. Further, provisions of the Companies Act No. 7 of 2007 have been considered in preparing the Interim Financial Statements of the Company and the Group.

The presentation and classification of the financial statements of the previous year have been amended, where relevant, for better presentation and to be comparable with those of the current year.

The interim condensed financial statements are presented in Sri Lankan Rupees.

03. Share Information

3.1 Share Listing

The Company listed its shares on the Dirisavi Board of the Colombo Stock Exchange on 29th April 2010.

3.2 Public Share Holding

Information pertaining to public shareholding as at 30th June 2018 is as follows:

	<u>As at 30.09.2018</u>	<u>As at 30.06.2018</u>
Public holding percentage	28.08%	28.08%
Number of public shareholders	3,570	3,545
Float adjusted market capitalisation	150,563,249	174,336,394

The company complies with option 2 of the Listing Rules 7.13.1 (b) - Less than Rs 1 Bn Float Adjusted Market Capitalization which requires 10% minimum Public Holding.

3.3 Directors' Share Holding

Directors' share holding of the Company is as follows,

<u>Name of the Director</u>	<u>As at 30.09.2018</u>	<u>As at 30.06.2018</u>
Dr. Ravindranath Liyanage	505,516 Shares	505,516 Shares
Mr. Kishan Rohana Theodore	Nil	Nil
Mr. G.V.P.Ganaka Amarasinghe	250,000 Shares	250,000 Shares
Snr. Prof. S.P.P. Amaratunga	Nil	Nil
Mr. T. Dharmarajah	Nil	Nil
Mr. W.A. Upali Gunawardena	Nil	Nil
Mr. S.A. Wickramapala	Nil	Nil

Raigam Wayamba Salterns PLC & Subsidiary Company

NOTES TO THE FINANCIAL STATEMENTS

3.4 Major Shareholders

Details of the twenty major shareholders are as follows,

<u>No</u>	<u>Name of the Shareholder</u>	<u>30-Sep-18</u>		<u>30-Jun-18</u>	
		<u>No. of Shares</u>	<u>%</u>	<u>No. of Shares</u>	<u>%</u>
1	Raigam Marketing Services (Pvt) Ltd	101,103,660	35.83%	101,103,660	35.83%
2	Raigam Distributors (Pvt) Ltd	101,103,660	35.83%	101,103,660	35.83%
3	Employees Provident Fund	38,056,654	13.49%	38,056,654	13.49%
4	Tranz Dominion, L L C	3,300,000	1.17%	3,159,010	1.12%
5	Dr. A.R.Mohamed	N/A		1,564,577	0.55%
6	Seylan Bank PLC / Mr. Jayantha Dewage	1,477,100	0.52%	1,477,100	0.52%
7	People's Leasing & Finance PLC/Dr. W.V.P.C. Ranaweera	1,413,061	0.50%	1,350,457	0.48%
8	Mr. C.A. Elankainesan	1,272,637	0.45%	N/A	
9	Mr. B.L.S. Peiris	1,000,000	0.35%	1,000,000	0.35%
10	Mr. J.P. Jayaramu	1,000,000	0.35%	883,111	0.31%
11	Mr. W.D.S.N. Gunasekara	820,952	0.29%	800,000	0.28%
12	Mr. K.K. Saseedaran	804,823	0.29%	N/A	
13	Dr. A.R.Mohamed	710,707	0.25%	N/A	
14	Ms. H.J.K.U. Wijerame	700,000	0.25%	700,000	0.25%
15	J.B. Cocoshell (Pvt) Ltd	691,565	0.25%	N/A	
16	Mr. R.E. Rambukwella	686,849	0.24%	N/A	
17	Mr. R.R. Weerawardena	660,000	0.23%	N/A	
18	Mr. A. Harnam & Ms. J.K.P. Singh	650,000	0.23%	650,000	0.23%
19	Mr. K. Ketheesan	N/A		581,423	0.21%
20	Mr. H.A.S. Madanayake	569,800	0.20%	569,800	0.20%
21	Dr. Ravindranath Liyanage	505,516	0.18%	505,516	0.18%
22	Venture Partners Private Limited	N/A		500,000	0.18%
23	Harnam Holdings SDN BHD	499,900	0.18%	499,900	0.18%
24	Mr. T. Jeyarajasingam	N/A		494,462	0.18%
25	Mr. A.S.M. Rifki	N/A		486,941	0.17%
26	Mr. S.H.G. Perera	N/A		477,679	0.17%
		257,026,884	91.08%	255,963,950	90.71%

3.5 Stated Capital

Stated Capital as at 30th September 2018 is represented by shares in issue as given below;

<i>As at</i>	<u>30.09.2018</u>	<u>30.06.2018</u>
No. of Ordinary Shares	282,207,320	282, 207,320

3.6 Net Assets per Share

Net Assets per share have been calculated for each period, based on the number of shares in issue as at the end of respective period.

3.7 Earnings per Share

The diluted earnings per share is same as the basic earnings per share.

3.8 Market Price per Share

For the quarter ended 30th September 2018

	Rs.
Highest (during the period)	2.30
Lowest (during the period)	1.90
Closing (as at 28.09.2018)	1.90

3.9 Trading Activities

For the quarter ended 30th September 2018

Number of Trades during the period	454
Number of Shares Traded during the period	2,521,760
Value of Shares Traded during the period	Rs. 5,279,678.40

04. Contingencies, Capital and Other Commitments

No changes have been taken place to contingent assets and contingent liabilities since the last annual Balance Sheet date, which have been disclosed in the annual report for the year ended 31.03.2018.

05. Events after the Reporting Date

There have been no material events subsequent to the Reporting date, which require disclosure in the Interim Financial Statements.

Raigam Wayamba Salterns PLC & Subsidiary Company

CORPORATE INFORMATION

NAME OF THE COMPANY

Raigam Wayamba Salterns PLC

LEGAL FORM

Public Listed Company Incorporated in Sri Lanka

Ordinary Shares Listed on Colombo Stock Exchange

REGISTRATION NUMBER

PV 10922 PB/PQ

DIRECTORS

Dr. Ravindranath Liyanage

Mr. G.V.P.Ganaka Amarasinghe

Mr. Kishan Rohana Theodore

Snr. Prof. S. P. P. Amaratunge

Mr. T. Dharmarajah

Mr. W.A.Upali Gunawardena

Mr. S. A. Wickramapala

SECRETARIES

Business Intelligence (Pvt) Ltd

08, Tickell Road

Colombo 08.

REGISTRARS

Business Intelligence (Pvt) Ltd

08, Tickell Road

Colombo 08.

AUDITORS

Messrs. Ernst & Young,

Chartered Accountants,

201, De Saram Place,

Colombo 10.

BANKERS

Sampath Bank PLC

People's Bank

Commercial Bank of Ceylon PLC

REGISTERED OFFICE

No 23, Walukarama Road,

Colombo 03.

CONTACT DETAILS

Tel: 0112753340-1, 011 4886777

Fax: 011 2753342

E-mail: info@raigam.lk

Web: www.wayambasalters.lk